

Memorandum 2004-15

Financial Privacy (Draft of Tentative Recommendation)

Attached to this memorandum is a staff draft of a tentative recommendation relating to financial privacy. Our objective is to approve the tentative recommendation, as drafted or with revisions, to circulate for public comment. If the tentative recommendation is approved at the April meeting, we would circulate it for comment in late spring and early summer, and be in a position to finalize our recommendation to the Legislature in the fall. The report deadline is January 1, 2005.

The draft tentative recommendation embodies the decisions of the Commission to date on this project:

- The Commission will not recommend revisions to SB 1 (Speier) — the California Financial Information Privacy Act — before there is experience with its implementation and operation. The operative date of the new law is July 1, 2004.
- The Commission will not recommend adjustments to SB 1 for federal preemption until the scope of federal preemption can be ascertained with greater certainty.
- The Commission recommends revision of existing California financial privacy statutes to eliminate conflicts and clarify their interaction with SB 1. The Commission's recommendation covers major conflicts, but there are many others that need to be addressed.
- The Commission recommends that work in this area continue beyond the January 1, 2005, report deadline, subject to funding being made available for that purpose.

The tentative recommendation draft would assign the task of continued revision of the law to the Commission, but also requests comment on the propriety of the Office of Privacy Protection and the Office of Attorney General for the task.

The Office of Privacy Protection is in the same situation as the Law Revision Commission, with limited resources available. Also, since the mission of that

agency is protection of consumer privacy, there is a question whether it would be viewed as a neutral entity by the financial services industry.

The Office of Attorney General appears to be more adequately funded than the Law Revision Commission. There is a question of its propriety for this task due to its sometimes adversarial position vis a vis other state regulators with respect to interpretation and enforcement of financial laws.

It is likely that the Law Revision Commission will be viewed as most suited for the task for reasons of neutrality and mission. Do we want to solicit comments on the advisability of assigning this project to the other agencies anyway, or simply bow to the inevitable? Given the uncertainty of funding, it is perhaps worthwhile to get third party perspective on the other agencies.

With respect to drafting detail in the tentative recommendation, the staff notes that the draft cites to federal laws and regulations in a variety of ways. We will standardize the citation style later; it is more important for now to get the substantive material out for comment.

Respectfully submitted,

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Executive Secretary

CALIFORNIA LAW REVISION COMMISSION

Staff Draft
TENTATIVE RECOMMENDATION

Financial Privacy

April 2004

This tentative recommendation is being distributed so that interested persons will be advised of the Commission's tentative conclusions and can make their views known to the Commission. Any comments sent to the Commission will be a part of the public record and will be considered at a public meeting when the Commission determines the provisions it will include in legislation the Commission plans to recommend to the Legislature. It is just as important to advise the Commission that you approve the tentative recommendation as it is to advise the Commission that you believe revisions should be made in the tentative recommendation.

COMMENTS ON THIS TENTATIVE RECOMMENDATION SHOULD BE RECEIVED BY THE COMMISSION NOT LATER THAN _____.

The Commission often substantially revises tentative recommendations as a result of the comments it receives. Hence, this tentative recommendation is not necessarily the recommendation the Commission will submit to the Legislature.

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SUMMARY OF TENTATIVE RECOMMENDATION

Resolution Chapter 167 of the Statutes of 2002 directs the California Law Revision Commission to study, report on, and prepare recommended legislation concerning the protection of personal information relating to, or arising out of, financial transactions. The report is due January 1, 2005.

This report analyzes SB 1 (Speier) — the California Financial Information Privacy Act, operative July 1, 2004. The report concludes that the new law largely achieves the objectives of the Legislature. Although clarification or improvement is possible, the Law Revision Commission does not recommend revision of the new law until there is experience under it.

The report notes that the preemptive effect of federal law on the California Financial Information Privacy Act is not yet clear. The Commission believes it is premature to amend the new law to accommodate federal preemption.

The report recommends statutory revisions to integrate the California Financial Information Privacy Act with existing California privacy statutes. The recommendation addresses only major privacy statutes. Numerous other statutes may also require adjustment.

The report concludes that further legislative work is necessary with respect to federal preemption and coordination with existing state privacy statutes. The Commission is not in a position to do the required work due to diminished resources and a heavy workload of other projects. A budget augmentation and staffing increase, as well as an extension of the report deadline, would be necessary to enable the Commission to accomplish the additional work.

FINANCIAL PRIVACY

INTRODUCTION

1 The Legislature has directed the California Law Revision Commission to study,
2 report on, and prepare recommended legislation concerning the protection of
3 personal information relating to, or arising out of, financial transactions.¹

4 The Legislature's directive specifies that the proposed legislation should
5 accomplish the following objectives:

- 6 (1) Provide consumers with notice and the opportunity to protect and control the
7 dissemination of their personal information.
- 8 (2) Direct the preparation of regulations that recognize the inviolability and
9 confidentiality of a consumer's personal information and the legitimate
10 needs of entities that lawfully use the information to engage in commerce.
- 11 (3) Assure that regulated entities will be treated in a manner so that, regardless of
12 size, an individual business, holding company, or affiliate will not enjoy any
13 greater advantage or suffer any burden that is greater than any other
14 regulated entity.
- 15 (4) Be compatible with, and withstand any preemption by, the Gramm-Leach-
16 Bliley Act and the federal Fair Credit Reporting Act.
- 17 (5) Provide for civil remedies and administrative and civil penalties for a violation
18 of the recommended legislation.

19 Since then the Legislature has enacted SB 1 (Speier) — the California Financial
20 Information Privacy Act.² The new law is operative July 1, 2004.

21 This report analyzes the new law in light of the specific objectives identified by
22 the Legislature. The report concludes that the new law largely achieves those
23 objectives. Although clarification or improvement is possible, the Commission
24 does not recommend revision of the new law until there is experience under it.

25 The report notes that the preemptive effect of federal law on the California
26 Financial Information Privacy Act is not yet clear. The Commission believes that
27 amendment of the new law to accommodate federal preemption is premature.

28 The report recommends statutory revisions to integrate the new law with existing
29 California privacy statutes. The recommendation addresses only major privacy
30 statutes. Numerous other statutes may also require adjustment.

31 The report concludes that further legislative work is necessary with respect to
32 federal preemption and coordination with existing state privacy statutes. The
33 Commission is not in a position to do the required work due to diminished
34 resources and a heavy workload of other projects. A budget augmentation and

1. ACR 125 (Papan), enacted as 2002 Cal. Stat. res. ch. 167. The report is due January 1, 2005.

2. Fin. Code §§ 4050-4060, enacted by 2003 Cal. Stat. ch. 241.

1 staffing increase, as well as an extension of the report deadline, would be
2 necessary to enable the Commission to accomplish the additional work.

BACKGROUND

3 **Gramm-Leach-Bliley Act**

4 In 1999 Congress enacted the Gramm-Leach-Bliley Financial Modernization
5 Act.³ This statute overturned depression-era laws that had erected legal barriers
6 between commercial banking, securities, and insurance industries. The Gramm-
7 Leach-Bliley Act repealed essential elements of both the Glass-Steagall Act
8 (which had prevented banks from affiliating with securities companies), and the
9 Bank Holding Company Act (which had blocked a bank from controlling a
10 nonbank company and from conducting insurance activities). For the first time
11 since the depression a financial institution may now engage in banking, insurance,
12 and securities businesses simultaneously.

13 The intention of the Gramm-Leach-Bliley Act is to benefit consumers by
14 enhancing competition in domestic financial services. It also is intended to
15 strengthen the ability of domestic companies to compete internationally. In effect,
16 it allows the establishment of financial supermarkets by means of financial holding
17 companies created by merger of different types of financial service entities.

18 The possibility of such a concentration of financial power carries with it the
19 potential for significant erosion of privacy. Congress dealt with the privacy
20 concern by including in the Gramm-Leach-Bliley Act limitations on the extent to
21 which a financial institution may transfer to a third party personal financial
22 information that it has collected concerning a customer.⁴

23 The Gramm-Leach-Bliley Act requires a financial institution annually to send a
24 notice to its customers describing its privacy policy and any nonpublic personal
25 information it intends to disclose to an affiliate or nonaffiliated third party. The
26 law also requires a financial institution to provide a method for its customers to
27 prevent, or opt out of, the disclosure of some types of information to some types of
28 third parties in some circumstances. The law also requires a financial institution to
29 develop policies to promote data security. And it creates a right of enforcement —
30 not in individuals but in a number of governmental agencies, including the Federal
31 Trade Commission, the Board of Governors of the Federal Reserve System, the
32 Comptroller of Currency, the Securities and Exchange Commission, and state
33 insurance commissioners.

34 The Gramm-Leach-Bliley Act also allows a state to provide greater privacy
35 protection for consumers.

3. P.L. 106-102 (November 12, 1999).

4. See Gramm-Leach-Bliley Act, Title V (15 U.S.C. §§ 6801-6810).

1 **Public Policy**

2 This study stems from the Gramm-Leach-Bliley Act's invitation to the states to
3 provide greater privacy protection for consumers.

4 Financial institutions have pointed out the benefits of liberal information sharing
5 in helping to create a more efficient and lower-cost financial marketplace and in
6 directing the consumer to advantageous financial product opportunities.⁵

7 These benefits are balanced by the strong public policy in favor of financial
8 privacy. The legislative resolution directing this study makes the policy clear:⁶

9 WHEREAS, The Financial Services Modernization Act, commonly known as the
10 Gramm-Leach-Bliley Act, became law in 1999, and reformed the laws that
11 define and regulate the structure of the financial services industry; and

12 WHEREAS, The Gramm-Leach-Bliley Act greatly liberalized the ways that
13 financial institutions were permitted to share nonpublic personal
14 information, and has, in turn, highlighted the extent to which various entities
15 buy, sell, and use nonpublic personal information; and

16 WHEREAS, The Gramm-Leach-Bliley Act does not provide a comprehensive
17 framework by which citizens may control access to their nonpublic personal
18 information, but instead explicitly permits the states to enact laws that
19 provide for greater protection of the privacy of nonpublic personal
20 information; and

21 WHEREAS, The citizens of California have indicated their great concern with
22 this issue, and have made clear their overwhelming desire to have control
23 over the disclosure of their nonpublic personal information; now, therefore,
24 be it

25 *Resolved by the Assembly of the State of California, the Senate thereof*
26 *concurring*, That the Legislature authorizes and requests that the California
27 Law Revision Commission study, report on, and prepare recommended
28 legislation by January 1, 2005, if funding is provided in the 2002-03 Budget
29 Act specifically for this purpose, concerning the protection of personal
30 information relating to, or arising out of, financial transactions.

31 **Privacy Practices of Financial Institutions**

32 The nature and extent of information sharing practices of financial institutions
33 has not been well documented. The Gramm-Leach-Bliley Act requires the
34 Secretary of the Treasury, in conjunction with the Federal Trade Commission and
35 other federal regulators, to make a study and report to Congress with findings and
36 conclusions on information sharing practices of financial institutions, and the risks
37 and benefits of those practices.⁷ The report was due January 1, 2002; it has never
38 been released.

5. See, e.g., Cate, *Personal Information in Financial Services: The Value of a Balanced Flow* (March 2000).

6. 2002 Cal. Stat. res. ch. 167.

7. 15 U.S.C. § 6808(a).

1 The Education Foundation of the Consumer Federation of California has
2 compiled a survey of the privacy practices of 55 of the largest financial institutions
3 doing business in California.⁸ The survey indicates:⁹

- 4 • All but a handful of the largest financial institutions share customer
5 information with their affiliates. The great majority give their customers no
6 opt out opportunity.
- 7 • Most of the largest financial institutions share customer information with
8 other financial institutions for joint marketing purposes. They do not
9 typically offer their customers an opt out opportunity.
- 10 • Most of the largest financial institutions do not share information with
11 unrelated third parties, although a substantial minority do. Of those that
12 share customer information with unrelated third parties, a few offer their
13 customers an opt in opportunity; the remainder share information unless the
14 customer opts out.
- 15 • A few of the major financial institutions offer their customers significantly
16 greater control over disclosure of nonpublic personal information than the
17 Gramm-Leach-Bliley Act requires.

LEGAL LANDSCAPE

18 **Constitutional Considerations**

19 The First Amendment to the United States Constitution is a fundamental source
20 of consumer privacy protection. It has been argued that the First Amendment also
21 protects the right of a financial institution to share customer information. Courts
22 that have considered that argument to date have disagreed. Financial information
23 sharing is commercial speech that entails reduced constitutional protection. The
24 governmental interest in protecting the privacy of consumer credit information is
25 substantial and governmental restrictions warranted.¹⁰

26 At the state level, Section 1 of Article I of the California Constitution protects
27 the right of privacy. The Constitution declares that among the inalienable rights of
28 all people is the right to pursue and obtain privacy. The courts have held that
29 confidential information given to a financial institution is protected by the
30 Constitution.¹¹ “Thus there is a right to privacy in confidential customer
31 information whatever form it takes, whether that form be tax returns, checks,
32 statements, or other account information.”¹²

8. Consumer Federation of California, Education Foundation, *Financial Privacy Report Card* (Jan. 2004).

9. The findings are generally consistent with those of an earlier and smaller survey conducted by the California Public Interest Research Group, focusing exclusively on banks. See CALPIRG, *Privacy Denied: A Survey of Bank Privacy Policies* (Aug. 2002).

10. See, e.g., *Trans Union LLC v. Federal Trade Commission*, 295 F. 3d 42 (2002).

11. *Valley Bank of Nevada v. Superior Court*, 15 Cal. 3d 652, 125 Cal. Rptr. 553, 542 P. 2d 977 (1975).

12. *Fortunato v. Superior Court*, 114 Cal. App. 4th 475, 481, 8 Cal. Rptr. 3d 82 (2003).

1 **State Statutes**

2 The California Financial Information Privacy Act is not California's first major
3 financial privacy statute. The Legislature has enacted a number of privacy laws
4 affecting financial institutions over the course of many years.¹³ A significant
5 objective of this report is to recommend legislation to integrate the new law with
6 existing statutes.¹⁴

7 **Local Ordinances**

8 A number of Bay Area cities and counties have enacted ordinances that seek to
9 regulate the information sharing practices of financial institutions operating within
10 their jurisdictions.¹⁵ The ordinances are similar in character to the California
11 Financial Information Privacy Act.

12 The ordinances have been challenged in court on the basis of federal preemption.
13 The federal District Court for the Northern District of California has ruled that the
14 local ordinances, to the extent they seek to limit information sharing among
15 affiliates, are preempted by the Fair Credit Reporting Act, but are enforceable to
16 the extent they seek to control information sharing with nonaffiliated third
17 parties.¹⁶ The decision has been appealed to the United States Court of Appeals for
18 the Ninth Circuit.¹⁷

19 Meanwhile, the ordinances are invalidated in their entirety by the California
20 Financial Information Privacy Act, effective July 1, 2004.¹⁸

21 **Ballot Initiative**

22 Initiative measures are proposed from time to time with the intent to deal
23 comprehensively with the subject of privacy generally and financial privacy
24 specifically. As of the date of this report, several proposed ballot measures dealing
25 with disclosure of consumer information, identity theft, social security numbers,
26 and telemarketing are in process. Proponents of the measures have until July 23,
27 2004, to gather the required number of signatures. The measures would appear on
28 the November 2004 ballot. It is premature to analyze the impact of the proposed
29 initiative measures on California financial privacy law.

13. The state's Office of Privacy Protection maintains a website that includes a listing of major privacy statutes, both state and federal, along with other privacy information. See www.privacy.ca.gov.

14. See discussion under "Relation of California Financial Information Privacy Act to Other California Statutes," *infra*.

15. Ordinances have been adopted by the counties of Alameda, Contra Costa, Marin San Francisco, San Mateo, and Santa Clara, as well as the city of Daly City.

16. *Bank of America, N.A. v. City of Daly City*, 279 F. Supp. 2d 1118 (ND Cal 2003).

17. Docket No. 03-016689.

18. Fin. Code § 4058.5.

1 **Federal Law**

2 At the federal level, the two key financial privacy statutes are the Gramm-Leach-
3 Bliley Act and the Fair Credit Reporting Act. Other major statutes that impact
4 state privacy law include the USA PATRIOT Act and the National Bank Act (and
5 other functional regulatory regimes).

6 ***Gramm-Leach-Bliley Act***

7 The Gramm-Leach-Bliley Act was enacted in 1999.¹⁹ The provisions of that Act
8 relating to disclosure of personal information²⁰ are implemented by federal
9 regulations.²¹

10 The Gramm-Leach-Bliley Act governs the activities of “financial institutions.”
11 That term is broadly defined and includes, for example, a lender or broker, check
12 casher, credit counselor, investment advisor, credit card issuer, collection agency,
13 or a government agency that provides a financial product such as a student loan.
14 The Federal Trade Commission has taken the position that an attorney
15 significantly engaged in tax advice or estate planning is a financial institution
16 within the meaning of the Gramm-Leach-Bliley Act, but the federal District Court
17 for the District of Columbia has disagreed.²²

18 A financial institution’s customers are entitled to an annual privacy notice and a
19 reasonable opportunity to opt out before their nonpublic personal information is
20 shared with a nonaffiliated third party. The Gramm-Leach-Bliley Act includes
21 major exceptions to the notice and opt out provisions. A financial institution may
22 share nonpublic personal information freely with its affiliates without notice or an
23 opportunity to opt out. A financial institution may also disclose nonpublic personal
24 information to a nonaffiliated third party in a number of circumstances where a
25 consumer does not have the right to opt out of the sharing, including another
26 financial institution with which it has a joint marketing agreement and another
27 party whose involvement is necessary for transactional purposes.

28 The Gramm-Leach-Bliley Act does not override state financial privacy law
29 except to the extent the law is inconsistent with federal law. For this purpose, a
30 state law providing greater privacy protection for a consumer’s personal
31 information is not considered inconsistent.²³

32 ***Fair Credit Reporting Act***

33 The Fair Credit Reporting Act was enacted in 1970.²⁴ Its purpose is to require
34 credit bureaus to adopt reasonable procedures for meeting the needs of commerce

19. See discussion under “Background,” *supra*.

20. See Title V, 15 U.S.C. § 6801 et seq.

21. See, e.g., 16 C.F.R. 313 (May 24, 2002) (Federal Trade Commission).

22. *New York State Bar Ass’n v. Federal Trade Comm’n*, 276 F. Supp. 2d 110 (D.D.C. 2003).

23. See discussion under “Relation of California Financial Privacy Act to Federal Law,” *infra*.

24. 15 U.S.C. § 1681, enacted by P.L. 91-508 (October 26, 1970).

1 for credit information in a manner that is fair and equitable to the consumer with
2 regard to the confidentiality, accuracy, relevancy, and proper use of credit
3 information.

4 To the extent the Fair Credit Reporting Act authorizes financial institutions and
5 credit bureaus to disclose personal financial information to each other, their
6 affiliates, and third parties, it cuts across provisions of the Gramm-Leach-Bliley
7 Act. In case of conflict between the two laws, the Gramm-Leach-Bliley Act defers
8 to the Fair Credit Reporting Act.²⁵

9 In general terms, the Fair Credit Reporting Act regulates communication of
10 information that bears on a consumer's credit worthiness, credit standing, credit
11 capacity, character, general reputation, personal characteristics, or mode of living.
12 A credit bureau may provide information about a consumer to a person with a need
13 recognized by the Act — usually to consider an application with a creditor,
14 insurer, employer, landlord, or other business. The consumer's consent is required
15 before a credit bureau may provide information to an employer, or may make a
16 report that includes medical information to a creditor, insurer, or employer.

17 The Fair Credit Reporting Act regulates consumer reports — the communication
18 of credit information about a consumer. The statute excludes from the definition of
19 a consumer report the following types of communications:²⁶

- 20 • Any report containing information solely as to transactions or experiences
21 between the consumer and the person making the report.
- 22 • Any communication of that information among persons related by common
23 ownership or affiliated by corporate control.
- 24 • Any communication of other information among persons related by
25 common ownership or affiliated by corporate control, if it is clearly and
26 conspicuously disclosed to the consumer that the information may be
27 communicated among such persons and the consumer is given the
28 opportunity, before the time that the information is initially communicated,
29 to direct that such information not be communicated among such persons.

30 To the extent the Gramm-Leach-Bliley Act regulates those types of
31 communications, there is no conflict between the two laws, and the Gramm-
32 Leach-Bliley Act controls.²⁷

33 The newly enacted Fair and Accurate Credit Transactions Act of 2003²⁸ adds
34 provisions to the Fair Credit Reporting Act augmenting consumer opt out rights
35 for some aspects of information sharing among affiliates. The new legislation also
36 more aggressively preempts state statutes with respect to matters covered by the

25. 15 U.S.C. § 6806.

26. 15 U.S.C. § 1681a(d)(2)(A).

27. See, e.g., *Individual Reference Services Group, Inc. v. FTC*, 145 F. Supp. 2d 6 (2001), *aff'd* *Trans Union LLC v. FTC*, 295 F.3d 42 (2002).

28. P.L. 108-159.

1 Fair Credit Reporting Act. The potential preemptive effect of these provisions on
2 the California Financial Information Privacy Act is analyzed below.²⁹

3 ***USA PATRIOT Act***

4 The USA PATRIOT Act was enacted in the wake of the September 11, 2001,
5 attacks.³⁰ The Act exempts banks from privacy laws in order to share information
6 concerning terrorism and money laundering.³¹

7 This is one of many laws that override privacy statutes for law enforcement and
8 related purposes. The California Financial Information Privacy Act makes clear
9 that release of nonpublic personal information is not prohibited if made pursuant
10 to USA PATRIOT Act, among others.³²

11 ***National Bank Act and Other Functional Regulatory Regimes***

12 Federal regulatory regimes govern all sectors of the financial services industry,
13 including oversight by the Office of Comptroller of the Currency, the Board of
14 Governors of the Federal Reserve System, the Federal Deposit Insurance
15 Corporation, the Office of Thrift Supervision, the National Credit Union
16 Administration, the Securities and Exchange Commission, and the Federal Trade
17 Commission. Whether any of these regulatory regimes will be read to preempt the
18 field with respect to financial privacy issues is not yet determined. Each of the
19 major regulatory statutes is complex and unique. Preemption of the California
20 Financial Information Privacy Act by any of the governing federal statutes has the
21 potential to create an uneven playing field, frustrating the contrary intention of the
22 new law.

23 The National Bank Act,³³ for example, gives the Office of the Comptroller of the
24 Currency broad supervisory jurisdiction over national banks, largely free of state
25 control. That Act is expansive in its grant of “incidental powers” that allow banks
26 to market their services and to provide their subsidiaries the information necessary
27 to operate competitively.³⁴ The potential preemptive effect of this Act on the
28 California Financial Information Privacy Act is analyzed below.³⁵

29. See “Relation of California Financial Privacy Act to Federal Law,” *infra*.

30. P.L. 107-56, 115 Stat. 272.

31. See, e.g., USA PATRIOT Act § 314(b).

32. Fin. Code § 4056((b)(12).

33. 12 U.S.C. § 1.

34. 12 U.S.C. § 24(seventh).

35. See “Relation of California Financial Information Privacy Act to Federal Law.” *infra*.

CALIFORNIA FINANCIAL INFORMATION PRIVACY ACT

1 **Overview**

2 The California Financial Information Privacy Act³⁶ comprehensively governs
3 the field of financial information privacy. The new law is operative July 1, 2004.

4 Under the new law, a consumer's affirmative consent (opt in) is required before
5 a financial institution may disclose nonpublic personal information to a third party,
6 except that in the following circumstances information may be disclosed unless the
7 consumer prohibits it (opt out), or regardless of the consumer's wishes (no opt):

- 8 • Disclosure to affinity partner – opt out
- 9 • Disclosure to joint marketer – opt out
- 10 • Disclosure to affiliate – opt out
- 11 • Disclosure to wholly owned subsidiary in same line of business and with same
12 brand and same functional regulator – no opt
- 13 • Disclosure between licensed insurance producers and between licensed
14 securities sellers – no opt
- 15 • Disclosure for transactional, security, and law enforcement purposes – no opt

16 The financial institution must give the consumer a privacy notice that meets
17 basic standards of clarity and conspicuousness. A statutory safe harbor form is
18 provided. A financial institution that uses its own form may obtain a rebuttable
19 presumption of compliance by approval of the functional regulator of the financial
20 institution.

21 Professionals who are prohibited from disclosing client information, and
22 financial institutions that do not disclose information to third parties, are not
23 required to give the privacy notice to clients and customers.

24 The exclusive remedy for disclosure in violation of the statute is a civil penalty,
25 recoverable in an action in the name of the people of the State of California,
26 brought by the Attorney General or the functional regulator of the financial
27 institution. The civil penalty may not exceed \$2,500 per incident for a negligent or
28 willful violation, and if multiple names are involved in a negligent violation, a
29 maximum of \$500,000 per incident. Penalties are doubled if the violation results in
30 identity theft.

31 **Legislative Mandate**

32 Does the California Financial Information Privacy Act satisfy the goals set out in
33 the Legislature's mandate to the Law Revision Commission? The Legislature has
34 specified that proposed legislation should accomplish the following objectives:³⁷

- 35 (1) Provide consumers with notice and the opportunity to protect and control the
36 dissemination of their personal information.

36. Fin. Code §§ 4050-4060.

37. 2002 Cal. Stat. res. ch. 167.

- 1 (2) Direct the preparation of regulations that recognize the inviolability and
2 confidentiality of a consumer's personal information and the legitimate
3 needs of entities that lawfully use the information to engage in commerce.
- 4 (3) Assure that regulated entities will be treated in a manner so that, regardless of
5 size, an individual business, holding company, or affiliate will not enjoy any
6 greater advantage or suffer any burden that is greater than any other
7 regulated entity.
- 8 (4) Be compatible with, and withstand any preemption by, the Gramm-Leach-
9 Bliley Act and the federal Fair Credit Reporting Act.
- 10 (5) Provide for civil remedies and administrative and civil penalties for a violation
11 of the recommended legislation.

12 ***Notice and Opportunity to Control Disclosure***

13 The main thrust of the new law is to provide consumers notice and an
14 opportunity to control dissemination of their personal information to a greater
15 degree than is provided by federal law. Whereas federal law provides an opt out
16 opportunity for information sharing with a nonaffiliated third party and no opt in
17 other circumstances, the California statute requires an opt in for nonaffiliated third
18 party sharing and allows an opt out for affiliate sharing and joint marketing. It
19 satisfies the notice and opportunity to control disclosure objective of the
20 Legislature.

21 ***Preparation of Regulations***

22 The new law does not require preparation of implementing regulations. It is
23 more or less self-executing, with details spelled out by statute rather than by
24 delegation to state regulatory authority for elaboration.

25 There is a role for functional regulators under the new law, specifically with
26 respect to approval of a sui generis privacy notice of a financial institution and
27 with respect to enforcing civil penalties for violation of the statute. The new law
28 does not recognize rulemaking authority with respect to these matters.³⁸

29 The approach of the new law is at odds with the regulatory regime contemplated
30 by the Legislature. The new law achieves a comparable result by incorporating
31 bodily the substance of federal regulations adopted under the Gramm-Leach-Bliley
32 Act. The primary disadvantage to spelling out details in the statute rather than by
33 regulation is that if fine tuning or interpretation is necessary, legislation or
34 litigation, rather than a rule change, is required.

35 ***Level Playing Field***

36 One of the expressed objectives of the California Financial Information Privacy
37 Act is to maintain a level playing field among different types and sizes of financial
38 institutions. Whether the new law actually achieves this goal is explored below.

38. That authority might be implied under the agencies' inherent powers.

1 *Sharing of information among divisions and wholly owned subsidiaries.* Under
2 the new law, a financial institution may freely share personal information among
3 its own divisions. It may also share personal information with its wholly owned
4 subsidiaries in the same line of business. The financial institution is subject to an
5 opt out scheme for other affiliates and for nonaffiliated joint marketers. This
6 scheme appears to discriminate among financial institutions based on business
7 structure.³⁹

8 *Sharing of information among affiliates and joint marketers.* It has been argued
9 that the new law disadvantages a small community bank unable to offer a full
10 range of financial products on its own that must use a joint marketing structure,
11 unlike a large financial institution that can make use of an affiliate network. The
12 new law requires a financial institution to offer an opt out for affiliate sharing as
13 well as for joint marketing, but under the decision in *Bank of America, N.A. v. City*
14 *of Daly City*,⁴⁰ the affiliate sharing requirement may be preempted by federal law.
15 The net result is that the new law may in effect impose an opt out requirement only
16 for joint marketing and not for affiliate sharing, thereby disadvantaging a
17 community bank.

18 *Effect of severability clause.* If a provision of the California Financial
19 Information Privacy Act is preempted by federal law, whether by the Fair Credit
20 Reporting Act or another statute such as the National Bank Act, the potential for
21 unequal treatment may be aggravated due to the California statute's inclusion of a
22 severability clause.⁴¹ If, for example, the California statute is preempted as to
23 national banks by the National Bank Act, the California statute will continue to
24 apply to state banks, but national banks will be free of state regulation, yielding
25 them a competitive advantage.⁴²

26 Whether that result is desirable or undesirable is a question of policy. The new
27 law embodies the judgment that it is better to cover some financial institutions
28 even if it turns out that the law cannot cover all of them. The new law recognizes
29 in its statement of policy that there may be a conflict; the legislative intent is to
30 provide a level playing field among types and sizes of business "to the maximum

39. Some financial institutions may be restructuring to take advantage of the differential treatment. See, e.g., Mandaro, *In Focus: Wells' Privacy Fix: Cut Down on 'Affiliates'*, *American Banker* (August 1, 2002).

40. 279 F. Supp. 2d 1118 (ND Cal 2003).

41. Fin. Code § 4059.

42. In *American Bankers Association v. Lockyer*, 239 F. Supp. 2d 1000 (E.D. Cal. 2002), the court held that provisions of a California statute requiring a credit card issuer to provide a minimum payment warning and disclosures in monthly bills were preempted to varying degrees by the Home Owners' Loan Act, the National Bank Act, and the Federal Credit Union Act. The court held that the minimum payment warning is unenforceable against federally chartered savings and loans, but could be enforceable against national banks and federal credit unions, if severable. Absent a clear indication of legislative intent, the court was reluctant to find severability. "For example, if the court were to sever the balance of the statute to apply the basic warning only to certain lenders, such severability may impose a competitive advantage of one federally chartered lender over another." 239 F. Supp. 2d at 1021.

1 extent possible” consistent with the basic objective of providing consumers control
2 over their nonpublic personal information.⁴³

3 ***Gramm-Leach-Bliley Act and Fair Credit Reporting Act Compatibility and Preemption***

4 The Legislature requests legislation that is compatible with, and withstands
5 preemption by, the Gramm-Leach-Bliley Act and the federal Fair Credit Reporting
6 Act. The extent to which the new law achieves these goals is dealt with briefly
7 here, and in greater depth below.⁴⁴

8 In determining whether federal preemption exists, the principal inquiry is the
9 intention of Congress. State law may be preempted if it would stand as an obstacle
10 to the accomplishment and execution of the purposes and objectives of Congress,
11 or if it conflicts with federal law such that compliance with both state and federal
12 law is impossible.⁴⁵

13 *Gramm-Leach-Bliley Act.* The California Financial Information Privacy Act is
14 compatible with the Gramm-Leach-Bliley Act; the new law tracks the federal law
15 and implementing regulations with respect to scope and manner of regulation
16 while providing greater protection to consumers. The Gramm-Leach-Bliley Act
17 refrains from preempting state law except to the extent state law is inconsistent
18 with it.⁴⁶ A state law is not inconsistent if the protection the state law affords any
19 person is greater than the protection provided under the Gramm-Leach-Bliley
20 Act.⁴⁷

21 While there is not yet a definitive court decision, it is likely that the Gramm-
22 Leach-Bliley Act does not preempt the California statute. The California statute is
23 consistent with the purposes and objectives of Congress to provide for protection
24 of consumer privacy, and it is physically possible for a financial institution to
25 comply with both laws by the simple device of following the state law and
26 offering customers a more substantial opt in or opt out opportunity than is required
27 under the Gramm-Leach-Bliley Act.⁴⁸

28 Some provisions of the new law are less protective of the privacy of consumer
29 financial information than the Gramm-Leach-Bliley Act. For example, the
30 California statute includes a number of exemptions from its coverage.⁴⁹ But that
31 would not necessarily make the California statute inconsistent with the Gramm-
32 Leach-Bliley Act, since an entity exempted from the California Financial

43. Fin. Code § 4051.5(b)(4).

44. See “Relation of California Financial Information Privacy Act to Federal Law,” *infra*.

45. See, e.g., *English v. General Elec. Co.*, 496 U.S. 72, 78-79 (1990).

46. Sec. 6807(a) (Pub. L. 106-102, title V, Sec. 507, Nov. 12, 1999, 113 Stat. 1442).

47. Sec. 6807(b) (Pub. L. 106-102, title V, Sec. 507, Nov. 12, 1999, 113 Stat. 1442).

48. The Federal Trade Commission has adopted this sort of analysis in finding that neither North Dakota law nor Connecticut law is preempted by the Gramm-Leach-Bliley Act — it is physically possible for a financial institution to comply with both state and federal law.

49. See, e.g., Fin. Code §§ 4056-4056.5.

1 Information Privacy Act would nonetheless be able (and be required) to comply
2 with federal law.

3 *Fair Credit Reporting Act.* The affiliate sharing preemption clause of the Fair
4 Credit Reporting Act is sweeping.⁵⁰ It is conceivable that Act will be determined
5 to preempt all of the affiliate sharing provisions of the new law. The federal
6 District Court for the Northern District of California has held that affiliate sharing
7 provisions of local ordinances comparable in nature to the California statute are
8 preempted by the Fair Credit Reporting Act.⁵¹ The case is on appeal to the federal
9 Court of Appeals for the Ninth Circuit.⁵² It is premature to determine whether the
10 new law is free of Fair Credit Reporting Act preemption.

11 *Civil Remedies and Administrative and Civil Penalties*

12 The Legislature has requested extensive civil and administrative remedies for
13 privacy violations.⁵³ The new law provides only one remedy for its violation — a
14 civil penalty not exceeding \$2,500 per violation, recoverable in an action by the
15 Attorney General or the financial institution’s functional regulator, in the name of
16 the People of the State.⁵⁴

17 **Assessment**

18 The California Financial Information Privacy Act is a carefully articulated
19 statute. Its complexity is the result of a policy decision to track the scope and
20 manner of regulation of the Gramm-Leach-Bliley Act and to make accommodation
21 for varying circumstances of different financial services and products in an effort
22 to achieve a satisfactory resolution of issues among stakeholders. The new law
23 achieves many of the major objectives of the Legislature’s referral of the financial
24 privacy study to the Law Revision Commission.

25 That is not to suggest that the new law is free of problems. This is a complex,
26 detailed, and sweeping enactment, and there are questions concerning its
27 implementation and operation.⁵⁵ However, the Commission believes practical
28 experience under the operation of the new law is necessary before the Commission

50. “No requirement or prohibition may be imposed under the laws of any State ... with respect to the exchange of information among persons affiliated by common ownership or common corporate control ...” Fair Credit Reporting Act § 625(b)(2).

51. *Bank of America, N.A. v. City of Daly City*, 279 F. Supp. 2d 1118 (ND Cal 2003).

52. Docket No. 03-016689.

53. “Provide for civil remedies and administrative and civil penalties for a violation of the recommended legislation, including, but not limited to, attorney’s fees, costs, actual and compensatory damages, and exemplary damages, including, but not limited to, relief as provided pursuant to Article 3 (commencing with Section 3294) of Chapter 1 of Title 2 of Part 1 of Division 4 of the Civil Code, and as provided in unfair business practices actions brought under Article 1 (commencing with Section 17000) of Chapter 4 of Part 2 of Division 7 of the Business and Professions Code.” 2002 Cal. Stat. res. ch. 167.

54. Fin. Code § 4057.

55. See, e.g., Huber & Tortarolo, *New Privacy Rights for Californians*, 23 Business Law News 9 (No. 4, 2003).

1 would be in a position to recommend corrections, clarifications, or revisions of the
2 new law.

3 The Commission has identified two general areas that require further attention.
4 These are the interrelation of the California Financial Privacy Act with federal law
5 and its interrelation with other California statutes. These matters are addressed in
6 the balance of this report.

RELATION OF CALIFORNIA FINANCIAL INFORMATION PRIVACY ACT TO FEDERAL LAW

7 The principal federal laws that impact the California Financial Information
8 Privacy Act are the Gramm-Leach-Bliley Act, the Fair Credit Reporting Act, and
9 the National Bank Act.

10 **Gramm-Leach-Bliley Act**

11 The Gramm-Leach-Bliley Act includes a comprehensive scheme of protection of
12 nonpublic personal information in the hands of a financial institution.⁵⁶ The policy
13 expressed in the Act is that each financial institution has an affirmative and
14 continuing obligation to respect the privacy of its customers and to protect the
15 security and confidentiality of those customers' nonpublic personal information.⁵⁷

16 In furtherance of this policy, the Gramm-Leach-Bliley Act does not preempt any
17 statute in effect in any state, except to the extent the statute is inconsistent with the
18 Gramm-Leach-Bliley Act, and then only to the extent of the inconsistency.⁵⁸ State
19 law is not inconsistent if the protection afforded a person by state law is greater
20 than the protection provided by the Gramm-Leach-Bliley Act, as determined by
21 the Federal Trade Commission.⁵⁹

22 Federal Trade Commission determinations pursuant to the Gramm-Leach-Bliley
23 Act have construed this standard so as to avoid preemption of state financial
24 privacy statutes. To date, the Federal Trade Commission has ruled on preemption
25 determination petitions concerning financial privacy laws of North Dakota and

56. See discussion of "Legal Landscape," *supra*.

57. 15 U.S.C. § 6801(a).

58. 15 U.S.C. § 6807(a). A preliminary question is whether this provision is intended to save only a state law "in effect" at the time of enactment of the Gramm-Leach-Bliley Act, or whether it is also intended to save future enactments. While the Gramm-Leach-Bliley Act could be read narrowly, the Commission believes it will be read more broadly to apply to subsequently enacted statutes such as the California Financial Information Privacy Act. There is no apparent reason why the Gramm-Leach-Bliley Act would be silent as to its effect on subsequent state action, nor is there an apparent reason why the rule should be any different with respect to subsequent state action.

59. 16 C.F.R. § 313.17(b).

1 Connecticut.⁶⁰ Neither statute was found to be inconsistent with the Gramm-
2 Leach-Bliley Act.⁶¹

3 The Federal Trade Commission's analysis of the Connecticut statute is
4 instructive.⁶² Connecticut requires a customer's opt in for disclosure of certain
5 financial records by certain financial institutions.⁶³ The Federal Trade Commission
6 reasoned that this law does not frustrate the purpose of the Gramm-Leach-Bliley
7 Act to protect consumer financial privacy. Moreover, it is not physically
8 impossible to comply with both Connecticut law and the Gramm-Leach-Bliley Act
9 since a Connecticut financial institution could comply with both by not disclosing
10 a consumer's nonpublic personal information. Therefore the Connecticut law is
11 not inconsistent with the Gramm-Leach-Bliley Act, and it is unnecessary to engage
12 in a "greater protection" analysis.

13 The California Financial Information Privacy Act is not inconsistent with the
14 Gramm-Leach-Bliley Act if it is physically possible for a financial institution to
15 comply with both. The Law Revision Commission believes the greater privacy
16 protections of the California statute would not be viewed as inconsistent with the
17 federal law because it is physically possible for a financial institution to comply
18 with both — the financial institution could follow the state statute and offer
19 customers a more substantial opt in or opt out opportunity than is required under
20 federal law.

21 A few provisions of the California statute are less protective of the privacy of
22 consumer financial information than the Gramm-Leach-Bliley Act. For example,
23 the California statute includes a number of exemptions from its coverage. That
24 does not necessarily render the California statute inconsistent with the Gramm-
25 Leach-Bliley Act, since an entity exempted from the California statute would
26 nonetheless still be able (and be required) to comply with federal law.⁶⁴

27 The Commission believes that the California Financial Information Privacy Act
28 is not inconsistent with the Gramm-Leach-Bliley Act and therefore not preempted
29 by it. There is no need to petition the Federal Trade Commission for a

60. Petitions concerning Illinois and Vermont law are pending before the Federal Trade Commission.

61. The Federal Trade Commission determination concerning the North Dakota Disclosure of Customer Information Law was issued June 28, 2001. The North Dakota ruling does not provide a good test since the North Dakota statute had been amended to exempt from state law any financial institution that complies with the Gramm-Leach-Bliley Act.

62. The Federal Trade Commission determination concerning the Connecticut statute was issued June 7, 2002.

63. Conn. Gen. Stat. §§ 36a-41, 42.

64. The fact that a state law is free of federal preemption does not mean that state law controls the field to the exclusion of federal law. Just the opposite — in ordinary circumstances both will apply, absent a clear federal statutory provision stating otherwise. Thus an exemption from California Financial Information Privacy Act coverage does not necessarily carry with it an exemption from Gramm-Leach-Bliley Act coverage. It is likely that the Gramm-Leach-Bliley Act does not intend to give a state the option of entirely taking over the field of privacy law. A financial institution governed by the California statute would also have to comply with the Gramm-Leach-Bliley Act, as would a financial institution exempted from the California statute.

1 determination whether the California statute provides greater privacy protection
2 than the federal law.

3 **Fair Credit Reporting Act**

4 Like the Gramm-Leach-Bliley Act, the Fair Credit Reporting Act does not
5 preempt a state statute governing collection, distribution, or use of information
6 about consumers, except to the extent the state statute is inconsistent with the
7 Act.⁶⁵ Under the Fair Credit Reporting Act, preemption is not determined by the
8 Federal Trade Commission; inconsistency of a state law is tested in court.⁶⁶

9 The Fair Credit Reporting Act expressly preempts a state statute that governs
10 exchange of information among affiliates, whether or not “consistent” with the
11 federal law.⁶⁷ The affiliate sharing preemption provision was due to sunset on
12 January 1, 2004, but the Fair and Accurate Credit Transactions Act of 2003 makes
13 affiliate sharing preemption permanent.⁶⁸

14 The Fair Credit Reporting Act’s preemption of state law affecting affiliate
15 sharing is broadly phrased: “No requirement or prohibition may be imposed under
16 the laws of any State ... with respect to the exchange of information among
17 persons affiliated by common ownership or common corporate control ...”⁶⁹ The
18 extent to which federal law may override the affiliate sharing provisions of the
19 California Financial Information Privacy Act is not clear.

20 **Statutory Construction**

21 The Fair Credit Reporting Act defines none of the operative terms of the affiliate
22 sharing preemption clause.⁷⁰ Nor does the law include a general scope provision

65. 15 U.S.C. § 1681t(a).

66. Courts have held, for example:

- Provisions of a local ordinance, including a requirement that sources of consumer credit report information be disclosed, were inconsistent with the Fair Credit Reporting Act and therefore preempted by it. *Retail Credit Co. v. Dade County, Fla.*, 393 F. Supp. 577 (S.D. Fla. 1975).

- A state law that prohibits a credit bureau from charging a fee for disclosing a credit denial to a consumer is not preempted by the provision of the Fair Credit Reporting Act that allows a credit bureau to charge a reasonable fee. “The philosophy behind both statutes is the protection of the consumer and it is clear that the Federal Act permits Arizona to go further than the Federal Act does to protect consumers as long as the Arizona Act is not inconsistent with the Federal Act.” *Credit Data of Ariz. v. State of Ariz.*, 602 F.2d 195, 198 (9th Cir. 1979).

- A state law that requires a customer’s separate written consent to a bank’s disclosure of insurance information to an affiliated agent or broker was determined by the Office of the Comptroller of the Currency to be preempted by the Fair Credit Reporting Act, and that determination is valid. *Cline v. Hawke*, 51 Fed. App. 392 (4th Cir. 2002) (unreported).

67. 15 U.S.C. § 1681t(b)(2).

68. P.L. 108-159.

69. Fair Credit Reporting Act § 625(b)(2).

70. The statute does define “state” (any State, the Commonwealth of Puerto Rico, the District of Columbia, and any territory or possession of the United States) and “person” (any individual, partnership, corporation, trust, estate, cooperative, association, government or governmental subdivision or agency, or other entity). Fair Credit Reporting Act §§ 603(b), (n).

1 that restricts its application.⁷¹ On its face, the preemption clause is so broadly
2 phrased that it could invalidate every California law that affects exchange of
3 information of any type among affiliated business or nonbusiness entities of every
4 type. Other provisions of the Fair Credit Reporting Act distinguish among types of
5 information.⁷² The failure to discriminate among types of information with respect
6 to state preemption carries an inference that no limitation is intended.

7 Other preemption provisions within the Fair Credit Reporting Act are more
8 narrowly focused. The Act preempts a state statute that imposes a requirement or
9 prohibition with respect to exchange and use of information to make a solicitation
10 for marketing purposes.⁷³ The Act also makes clear that a state statute relating to
11 any use of information that has been shared among affiliates is preempted.⁷⁴ These
12 provisions likewise create an inference that the general affiliate sharing
13 preemption clause is to be broadly construed.⁷⁵

14 ***Federal Regulations***

15 The Fair Credit Reporting Act now requires various federal regulatory
16 authorities to prescribe regulations as necessary to carry out the purposes of the
17 Act.⁷⁶ The Federal Trade Commission and Federal Reserve Board have acted
18 jointly to adopt regulations that make Fair Credit Reporting Act preemption of
19 state affiliate sharing laws permanent effective December 31, 2003.⁷⁷

20 There is no direct authority for a federal agency to adopt regulations that
21 interpret the meaning of the Fair Credit Reporting Act's affiliate sharing
22 preemption clause. However, the Fair Credit Reporting Act now restricts use of

71. There is general purpose language in the Fair Credit Reporting Act that could be read to imply a narrow intent:

It is the purpose of this title to require that consumer reporting agencies adopt reasonable procedures for meeting the needs of commerce for consumer credit, personnel, insurance, and other information in a manner which is fair and equitable to the consumer, with regard to the confidentiality, accuracy, relevancy, and proper utilization of such information in accordance with the requirements of this title.

Fair Credit Reporting Act § 602(b).

72. E.g., transaction or experience information.

73. Fair Credit Reporting Act § 625(b)(1)(H).

74. Fair Credit Reporting Act § 624(c):

Requirements with respect to the use by a person of information received from another person related to it by common ownership or affiliated by corporate control, such as the requirements of this section, constitute requirements with respect to the exchange of information among persons affiliated by common ownership or common corporate control, within the meaning of section 625(b)(2).

75. There is scant evidence in the record of congressional intent on the matter. Remarks of California's congressional delegation seeking to save the affiliate sharing restrictions of the California Financial Information Privacy Act from federal preemption suggest that the California delegation, at least, views the Fair Credit Reporting Act preemption expansively. See, e.g., Statement of Sen. Feinstein, 149 Cong. Rec. § 13848 (Nov. 4, 2003).

76. Fair Credit Reporting Act § 621(e).

77. *Effective Dates for the Fair and Accurate Credit Transactions Act of 2003*, 12 CFR Part 222, 16 CFR Part 602.

1 information shared among affiliates for marketing purposes.⁷⁸ The federal
2 regulatory agencies are required to prescribe implementing regulations for that
3 provision, and it is likely they will define an “affiliate.” and perhaps also “person”
4 and “information,” for that purpose. The implementing regulations must be issued
5 in final form by September 4, 2004.⁷⁹ Such a regulation would be evidence of the
6 meaning of those terms as used in the general affiliate sharing preemption statute.

7 **Case Law**

8 The few cases that interpret the Fair Credit Reporting Act affiliate sharing
9 preemption clause construe it broadly.

10 The case most directly on point is the local ordinance case — *Bank of America,*
11 *N.A. v. City of Daly City.*⁸⁰ The federal District Court squarely addressed the scope
12 of the affiliate sharing preemption clause.⁸¹ Local entities argued that the clause
13 must be read narrowly to preempt only state laws that seek to regulate affiliate
14 sharing within the consumer reporting industry. The court disagreed. “States and
15 local governments are free to enact law affording some protection to consumer
16 privacy greater than that provided by federal law, but not with regard to the
17 disclosure of information to affiliates.”⁸² The court allayed the concern of amicus
18 Attorney General of California that such a broad construction would improperly
19 preempt a large number of the state’s tort and criminal laws relating to trade
20 secrets, conspiracy, and other issues in situations involving information sharing
21 among affiliates. The court limited its holding to information related to a
22 consumer.⁸³ The decision has been appealed to the United States Court of Appeals
23 for the Ninth Circuit.⁸⁴

24 An unpublished United States Court of Appeals decision likewise concludes that
25 Fair Credit Reporting Act preemption is broad. *Cline v. Hawke*⁸⁵ involved the
26 West Virginia Insurance Sales Consumer Protection Act. That Act limits the
27 ability of a financial institution that acquires personal information in the course a
28 loan transaction to share the information with its affiliates for the purpose of
29 soliciting or offering insurance. The Office of the Comptroller of the Currency
30 made a determination that the Fair Credit Reporting Act preempts the West
31 Virginia affiliate sharing provision. The preemption letter notes that, “The FCRA

78. Fair Credit Reporting Act § 624.

79. Fair and Accurate Credit Transactions Act § 214(b) (affiliate sharing).

80. 279 F. Supp. 2d 1118 (ND Cal 2003).

81. “The question the Court must resolve is the breadth of this preemption provision and whether it encompasses the ordinances at issue in this case.” 279 F. Supp. 2d at 1122.

82. 279 F. Supp. 2d at 1126.

83. “The Court discerns no intent by Congress that the FCRA preempt State tort and criminal laws unrelated to consumer information.” 279 F. Supp. 2d at 1124, fn. 5.

84. Docket No. 03-016689.

85. 51 Fed. Appx. 392 (4th Cir. 2002).

1 preemption provision ensures that affiliated entities may share customer
2 information without interference from State law and subject only to the FCRA
3 notice and opt-out requirements if applicable. The preemption is broad and extends
4 beyond state information sharing statutes to preempt any State statute that affects
5 the ability of an entity to share any information with its affiliates.” The Court of
6 Appeals denied the state’s challenge to the preemption letter, finding the reasoning
7 of the Office of the Comptroller of the Currency valid.⁸⁶

8 **Conclusion**

9 The California Financial Information Privacy Act requires a financial institution
10 to offer a consumer an opt out opportunity before the financial institution shares
11 information with an affiliate. The provision appears on its face to be a
12 “requirement or prohibition with respect to the exchange of information among
13 entities affiliated by common ownership or common control” within the meaning
14 of the Fair Credit Reporting Act preemption clause.

15 Case law interpreting the preemption clause to date suggests a broad preemptive
16 effect. The preemption clause could completely swallow the affiliate sharing
17 limitations of the California statute.

18 Although the scope of the Fair Credit Reporting Act’s preemption clause is not
19 yet definitively resolved, there is an argument for acting now to adjust the
20 California statute to eliminate the affiliate sharing provisions that appear to be
21 preempted. Otherwise, the new law will be confusing and misleading for
22 consumers as well as for financial institutions.

23 A major purpose of the Legislature in enacting the new law was to provide “to
24 the maximum extent possible” a level playing field among types and sizes of
25 businesses. Elimination of the statute’s affiliate sharing restrictions could favor
26 larger financial institutions (with affiliate structures) over smaller financial
27 institutions (which must rely on joint marketing arrangements). On the other hand,
28 the Fair Credit Reporting Act provides its own limitations on the use to which an
29 affiliate may put shared information.⁸⁷ The practical effect of the California
30 statute’s joint marketing restriction in conjunction with the Fair Credit Reporting
31 Act’s affiliate marketing restriction could in effect maintain a level playing field.

32 The Law Revision Commission believes it is premature to make adjustments to
33 the California statute for possible federal preemption. When the federal regulations
34 are promulgated they may be helpful in illuminating the scope of federal
35 preemption. The appeal in *Bank of America* may yield a more definitive appellate
36 level determination of the scope of federal preemption. Any changes to the
37 California statute should be made advisedly.

86. 51 Fed. Appx. at 397.

87. The Fair Credit Reporting Act prohibits an affiliate from using “consumer report” type information for marketing purposes about its products or services unless the consumer is given an opt out opportunity. Fair Credit Reporting Act § 624 (a).

1 **National Bank Act and Other Federal Functional Regulatory Laws**

2 Federal regulatory regimes govern all sectors of the financial services industry,
3 including oversight by the Office of Comptroller of the Currency, the Board of
4 Governors of the Federal Reserve System, the Federal Deposit Insurance
5 Corporation, the Office of Thrift Supervision, the National Credit Union
6 Administration, the Securities and Exchange Commission, and the Federal Trade
7 Commission. Whether any of these regulatory regimes will be read to preempt the
8 field with respect to financial privacy issues is not yet determined. Each of the
9 major regulatory statutes is complex and unique. Preemption of the California
10 Financial Information Privacy Act by any of the governing federal statutes has the
11 potential to create an uneven playing field, frustrating the contrary intention of the
12 California Financial Information Privacy Act.

13 The National Bank Act,⁸⁸ for example, gives the Office of the Comptroller of the
14 Currency broad supervisory jurisdiction over national banks, largely free of state
15 control. That Act is expansive in its grant of “incidental powers” that allow banks
16 to market their services and to provide their subsidiaries the information necessary
17 to operate competitively.⁸⁹

18 The Office of the Comptroller of the Currency has emphasized its “exclusive
19 visitorial powers” over national banks, has issued rules under the National Bank
20 Act that broadly preempt state law seeking to control activities of a national bank,
21 and has alerted national banks to consult with the Office if a state authority seeks
22 to exercise enforcement powers over them.⁹⁰ The preemption rules are addressed
23 to state law that obstructs, impairs, or conditions a national bank’s ability to
24 conduct activity authorized under federal law.⁹¹ However, the rules neither

88. 12 U.S.C. § 1.

89. 12 U.S.C. § 24(seventh).

90. See 12 CFR § 7.4007 (deposit-taking power), 12 CFR § 7.4008 (non-real estate lending power), and 12 CFR § 7.4009 (power to conduct activity authorized under federal law); see also *OCC Advisory Letter 2002-9* (11/25/02).

91. 12 CFR § 7.4009 provides:

§ 7.4009. Applicability of state law to national bank operations

(a) *Authority of national banks.* A national bank may exercise all powers authorized to it under Federal law, including conducting any activity that is part of, or incidental to, the business of banking, subject to such terms, conditions, and limitations prescribed by the Comptroller of the Currency and any applicable Federal law.

(b) *Applicability of state law.* Except where made applicable by Federal law, state laws that obstruct, impair, or condition a national bank’s ability to fully exercise its powers to conduct activities authorized under Federal law do not apply to national banks.

(c) *Applicability of state law to particular national bank activities.*

(1) The provisions of this section govern with respect to any national bank power or aspect of a national bank’s operations that is not covered by another OCC regulation specifically addressing the applicability of state law.

(2) State laws on the following subjects are not inconsistent with the powers of national banks and apply to national banks to the extent that they only incidentally affect the exercise of national bank powers:

- (i) Contracts;
- (ii) Torts;

1 expressly preempt nor expressly exempt a state law governing information sharing
2 by a national bank with its affiliates or others.⁹²

3 National Bank Act preemption of state law is not absolute, and a state retains
4 power to regulate national banks in areas such as contracts, debt collection,
5 acquisition and transfer of property, taxation, zoning, criminal, and tort law.
6 Whether financial privacy regulation falls within this spectrum is yet to be
7 determined.⁹³ Recent cases have found National Bank Act preemption of various
8 California consumer protection laws.⁹⁴

-
- (iii) Criminal law;
 - (iv) Rights to collect debts;
 - (v) Acquisition and transfer of property;
 - (vi) Taxation;
 - (vii) Zoning; and
 - (viii) Any other law the effect of which the OCC determines to be incidental to the exercise of national bank powers or otherwise consistent with the powers set out in paragraph (a) of this section.

92. Both the deposit taking regulation and the lending regulation specifically preempt a state limitation concerning “disclosure requirements.” On the other hand, both those regulations, as well as the general authorized activity regulation, specifically exempt state law governing “torts” and “acquisition and transfer of property.” See 12 CFR § 7.4007-7.4009.

93. In *Bank of America, N.A. v. City of Daly City*, 279 F. Supp. 2d at 1118 (N.D. Cal. 2003), the court held that affiliate information sharing restrictions in local agency financial privacy ordinances are preempted by the Fair Credit Reporting Act, and it was therefore unnecessary to reach the issue of National Bank Act preemption. The court upheld, without discussing the effect of the National Bank Act, local ordinance restrictions on information sharing with nonaffiliated third parties.

In one case a federal district court decided it lacked subject matter jurisdiction to consider a claim that the National Bank Act preempts state invasion of privacy law, because National Bank Act preemption is not absolute. *Wingrave v. Hebert*, 2000 WL 3431060 (E.D. La. Civ. A. 99-3654, March 30, 2000).

In another case, a federal circuit court upheld an OCC determination that West Virginia’s regulation of insurance sales by banks is preempted by federal law. The West Virginia regulatory scheme includes a requirement that a customer give separate written consent to a bank’s disclosure of insurance information to an agent or broker affiliated with the bank. *West Va. Ins. Sales Consumer Protection Act* § 13. The court observed:

In making its findings, the OCC reasoned that the West Virginia provisions at issue are disruptive to bank operations, increase bank operating costs, and substantively affect a bank’s ability to solicit and sell insurance products. See Preemption Letter at 16-31 (J.A. 73-88). These effects prevent or significantly interfere with a bank’s ability to engage in insurance sales, solicitation, or crossmarketing activity. Additionally, the OCC found that the requirements under Section 13 violate the Fair Credit Reporting Act, which prohibits State law that imposes requirements or prohibitions regarding “the exchange of information among persons affiliated by common ownership or common corporate control.” 15 U.S.C.A. § 1681t(b)(2)(1998). Because we find the OCC’s reasoning to be valid, we hold that the Preemption Letter meets the standard for persuasiveness under *Skidmore*.

Cline v. Hawke, 51 Fed. Appx. 392, 397, 2002 WL 31557392 (4th Cir. 2002).

94. See, e.g., *Bank of America v. City and County of San Francisco*, 309 F.3d 551 (9th Cir. 2002) (municipal ordinance prohibiting bank from charging ATM fee to nondepositor preempted by National Bank Act and the Home Owners’ Loan Act); *American Bankers Association v. Lockyer*, 239 F. Supp. 2d 1000 (E.D. Cal. 2002) (statute requiring a credit card issuer to provide “minimum payment” warning and disclosure in monthly bills preempted by National Bank Act, Home Owners’ Loan Act, Federal Credit Union Act, and implementing regulations); *Wells Fargo Bank v. Boutris*, 265 F. Supp. 2d 1162 (E.D. Cal. 2003) (enjoining California Commissioner of Corporations from enforcing California Residential Mortgage Lending Act against national bank’s wholly owned real estate lending subsidiary, on the basis that Office of Comptroller of the Currency has exclusive visitorial powers over national banks and their operating subsidiaries).

1 It is too speculative for the Law Revision Commission to predict whether the
2 California Financial Information Privacy Act will be determined to be preempted
3 by the National Bank Act or another federal functional regulatory regime. The
4 state should continue to monitor the situation. If federal preemption effectively
5 renders the California statute a patchwork of enforceability, the Legislature should
6 revisit the policy behind the California statute to determine whether it in fact
7 creates an uneven playing field.

RELATION OF CALIFORNIA FINANCIAL INFORMATION PRIVACY ACT TO OTHER CALIFORNIA STATUTES

8 The California Financial Information Privacy Act comprehensively treats
9 financial privacy, but it is not the first effort in California to protect consumer
10 financial information. Other statutes narrowly protect specific types of personal
11 information in the hands of various types of financial institutions. Some of the
12 statutes are more protective of consumer privacy than the new law, some less.

13 The California Financial Information Privacy Act does not include conforming
14 revisions to or repeals of other statutes. It does include provisions that prescribe its
15 relationship with other statutes to some extent. The new law provides expressly
16 that:

- 17 • An insurer may combine the California opt-out form with the form required
18 pursuant to the Insurance Information and Privacy Protection Act.⁹⁵
- 19 • A financial institution may release nonpublic personal information pursuant
20 to the Elder Abuse and Dependent Adult Civil Protection Act.⁹⁶

21 The new law provides more generally that:

- 22 • A financial institution may release nonpublic personal information to the
23 extent specifically required or specifically permitted under other provisions
24 of law and in accordance with the Right to Financial Privacy Act of 1978.⁹⁷
- 25 • A financial institution may release nonpublic personal information to
26 comply with federal, state, or local laws, rules, and other applicable legal
27 requirements.⁹⁸
- 28 • The statute does not affect existing law relating to access by law
29 enforcement agencies to information held by a financial institution.⁹⁹

95. Fin. Code § 4058.7.

96. Fin. Code § 4056(b)(8).

97. Fin. Code § 4056(b)(5). The meaning of this provision is uncertain. It is likely that it is intended only to allow release of information by a financial institution to a federal agency pursuant to federal law.

98. Fin. Code § 4056(b)(7).

99. Fin. Code § 4056(c).

1 These provisions do not appear to address a multitude of statutory conflicts
2 under state law.¹⁰⁰ The law should provide clear guidance to financial institutions
3 and consumers concerning their rights and obligations. The Law Revision
4 Commission recommends further revision of the California statutes to clarify their
5 interrelation with the new law.

6 **General Presumption**

7 The Commission does not have the resources to identify and address all statutes
8 that may conflict with the California Financial Information Privacy Act.¹⁰¹ In
9 addition to facial conflicts among the statutes, more recondite conflicts will
10 surface over time.

11 General principles of statutory construction provide a mixed message as to
12 which statute will prevail in case of a conflict. The pertinent principles are:¹⁰²

- 13 • If statutes appear to conflict, they must be construed, if possible, to give
14 effect to each.
- 15 • An earlier enacted specific, special, or local statute prevails over a later
16 enacted general statute unless the context of the later enacted statute
17 indicates otherwise.
- 18 • If a statute is a comprehensive revision of the law on a subject, it prevails
19 over previous statutes on the subject, whether or not the revision and the
20 previous statutes conflict irreconcilably.

21 The Commission recommends that, as a matter of principle, in case of a conflict
22 between the California Financial Information Privacy Act and a specific statute,
23 the statute that provides greater privacy protection should prevail. This approach
24 will avoid inadvertent destruction an important privacy protection in an area that
25 may be particularly sensitive.

26 The policy favoring greater privacy protection should be implemented by a
27 “weak presumption.”¹⁰³ Under this approach, the law would declare the public
28 policy in favor of application of the statute that provides greater protection from
29 disclosure of the consumer’s nonpublic personal information, but would not

100. In addition, new potentially conflicting provisions are constantly added to the law. See, e.g., Assembly Bill 664 (Correa), which would regulate disclosure of information sharing practices with respect to information transmitted outside the country.

101. For example, about 1350 statutes contain the word “confidential.” Thousands of others deal with “personal information,” “privacy,” or another relevant concept.

102. See Uniform Statute and Rule Construction Act § 10 (1995). The Comment to the Uniform Act notes that “This section addresses the difficult problem presented where the legislature fails to make clear the relationship of a later enacted statute or rule to an earlier one. Express amendment or repeal of the earlier by the later would avoid the problem.”

103. See proposed Fin. Code § 4058.3, *infra*.

1 mandate strict adherence to the rule, allowing the courts leeway to consider
2 countervailing policies in the circumstances of a particular case.¹⁰⁴

3 A disadvantage of this approach is that it does not provide an absolute rule as
4 guidance to a business or a consumer faced with a conflict. Moreover, even in a
5 case where it is appropriate to apply the general policy, it is not necessarily
6 obvious which of the conflicting statutes provides the greater protection of
7 privacy.¹⁰⁵ The Commission believes that, despite potential problems in applying
8 the standard, some guidance is better than none.

9 **The Commission particularly solicits comment on whether a general**
10 **constructional preference for greater privacy protection would be helpful.**

11 **Major Privacy Statutes Applicable to Private Entities**

12 Innumerable statutes govern disclosure of personal information by a private
13 entity in varying contexts. In each case, it is necessary to determine whether it is
14 intended that the particular statute supersede or be superseded by the California
15 Financial Information Privacy Act, or whether the two supplement each other.

16 Due to the broad coverage of the new law, two statutes that on the surface do not
17 appear to overlap may in fact conflict. For example a statute governing medical
18 privacy may overlap the financial privacy statute to the extent an issue of medical
19 insurance and coverage is involved.

20 *Professional-Client Relationships (Bus. & Prof. Code § 5000 et seq.)*

21 The California Financial Information Privacy Act exempts from its coverage any
22 provider of professional services that is prohibited by rules of professional ethics
23 and applicable law from voluntarily disclosing confidential client information
24 without the consent of the client.¹⁰⁶ That would include, for example, an
25 attorney.¹⁰⁷

26 The law governing a profession may provide some privacy protection for clients,
27 but not to a degree that qualifies that profession for an exemption from the new
28 law. Such a statute should supplement the new law.¹⁰⁸

104. There may be good reason to maintain the less restrictive statute in place. For example, the less restrictive statute may be part of a comprehensive scheme that provides consistent rules throughout an industry, and injection of the stronger financial privacy requirements would unduly complicate operations.

105. For example, one statute may provide greater protection from disclosure of a consumer's personal information, but also include a greater number of exceptions.

106. Fin. Code § 4052(c).

107. See Bus. & Prof. Code § 6068(e) (duty of attorney to maintain inviolate the confidence and at every personal peril to preserve the secrets of the client).

108. See, e.g., Bus. & Prof. Code § 5037 (no statement, record, schedule, working paper, or memorandum made by a CPA incident to or in the course of rendering services to a client may be sold, transferred or bequeathed to a third party without the consent of the client). The general opt in and out choices of the new law should apply to the CPA as to any other "financial institution," but in case of a conflict with the special opt in rule of Section 5037, the special rule should continue to apply.

1 Provisions such as this are too numerous to itemize in a statute, and they are
2 constantly changing. The Commission recommends that a provision be added to
3 the California Financial Information Privacy Act to make clear that it supplements
4 and does not limit the application of a statute protecting the confidentiality of
5 records or other information concerning a client of the practitioner of a licensed or
6 otherwise regulated profession or vocation.¹⁰⁹

7 ***Disclosure of Tax Return Information (Bus. & Prof. Code § 17530.5)***

8 It is a crime for a person to disclose information obtained in the business of
9 preparing or assisting the preparation of income tax returns without the express
10 written consent of the taxpayer.¹¹⁰ The prohibition extends to internal disclosure
11 within the tax preparation entity, as well as to affiliates, for any purpose other than
12 tax preparation.

13 It is likewise a crime for a sales and use tax return preparer to disclose return
14 information, or for any other person or agency, or its employees or officers, to
15 disclose information collected for the purpose of administering the sales and use
16 tax laws or for any purpose other than tax administration or enforcement.¹¹¹

17 These statutes are more protective of consumer privacy than the California
18 Financial Information Privacy Act. They represent a legislative policy
19 determination that tax information is particularly sensitive and deserves the
20 strongest protection. They should not be overridden by the new law.

21 Nor should they override the new law. They are criminal statutes; the new law
22 provides a civil penalty. The Commission recommends that there be added to the
23 law a general provision preserving a statute that imposes a criminal penalty for
24 disclosure of records or other information concerning a consumer without the
25 consent of the consumer.¹¹²

26 The extent to which the Fair Credit Reporting Act's preemption of state affiliate
27 sharing statutes may affect these provisions is unknown. The provisions explicitly
28 prohibit disclosure of information by an entity to any of its subsidiaries or
29 affiliates.¹¹³ If the Fair Credit Reporting Act is construed broadly, the affiliate
30 sharing prohibitions of these statutes may fall.¹¹⁴ That issue is beyond the scope of
31 this report.¹¹⁵

109. See proposed Financial Code Section 4058.2(a), *infra*.

110. Bus. & Prof. Code § 17530.5.

111. Rev. & Tax. Code §§ 7056.5, 7056.6.

112. See proposed Financial Code Section 4058.2(b), *infra*.

113. See, e.g., Bus. & Prof. Code § 17530.5.

114. It should be noted that the *Bank of America* court seems to distinguish criminal laws, but only if the criminal law does not relate to consumer information: "The Court discerns no intent by Congress that the FCRA preempt State tort and criminal laws unrelated to consumer information." 279 F. Supp. 2d at 1124, fn. 5.

115. The Commission recommends further study of the matter. See "Conclusion," below.

1 ***Confidentiality of Medical Information Act (Civ. Code §§ 56-56.37)***

2 No provider of health care, health care service plan, or contractor may disclose
3 medical information about a patient or an enrollee or subscriber of a plan without
4 prior authorization by the patient, enrollee or subscriber.¹¹⁶ This limitation is
5 qualified by narrowly drawn exceptions.¹¹⁷ The statute specifically overrides some
6 provisions of the Information Practices Act of 1977, supplements some provisions
7 of that Act, and is qualified by provisions of the Insurance Information and
8 Privacy Protection Act.¹¹⁸

9 The Confidentiality of Medical Information Act thus provides greater protection
10 and more specifically tailored provisions than the California Financial Information
11 Privacy Act. It should apply notwithstanding the general provisions of the new
12 law. The Commission recommends addition of clarifying language to the new law
13 that it does not apply to a provider of health care, health care service plan, or
14 contractor, within the meaning of the Confidentiality of Medical Information Act,
15 Part 2.6 (commencing with Section 56) of Division 1 of the Civil Code, with
16 respect to medical information covered by that act.¹¹⁹

17 It should be noted that exemption of an entity from the California Financial
18 Information Privacy Act is not an exemption from the Gramm-Leach-Bliley Act,
19 the Fair Credit Reporting Act, or any other federal or state law. Thus a health care
20 provider or plan is likely to be subjected to one or more bodies of conflicting
21 privacy law, at state and federal levels. That issue is beyond the scope of this
22 report.¹²⁰

23 ***Areias Credit Card Full Disclosure Act of 1986 (Civ. Code §§ 1748.10-1748.14)***

24 The Areias Credit Card Full Disclosure Act of 1986 limits a credit card issuer's
25 right to disclose marketing information (shopping patterns, spending history, or
26 behavioral characteristics derived from account activity) about a cardholder.¹²¹
27 The law requires the card issuer to give the cardholder notice and an opt out
28 opportunity.

29 The type of information disclosure covered by the Areias Act, while narrow in
30 focus, is also the type of information disclosure covered by the California
31 Financial Information Privacy Act. To the extent the Areias Act includes special
32 rules governing the privacy notice to cardholders and the timing for opting out, it
33 is redundant to but somewhat different than the new law. Moreover, the Areias Act

116. Civ. Code § 56.10(a).

117. Civ. Code §§ 56.10(b)-56.16, 56.30.

118. Civ. Code §§ 56.27, 56.29.

119. See proposed Fin. Code § 4058.1(a), *infra*.

120. The Commission recommends further study of the matter. See "Conclusion," *infra*.

121. Civil Code Section 1748.12.

1 is less protective of consumer privacy than the new law, which precludes
2 disclosure to a nonaffiliated third party unless the consumer opts in.¹²²

3 The Commission believes the new law should supersede this special statute. The
4 special statute should be repealed in reliance on the new law.

5 ***Identity Theft (Civ. Code § 1748.95, Fin. Code §§ 4002, 22470, Pen. Code § 530.8)***

6 Various identity theft statutes allow law enforcement and victim access to
7 records in the hands of a financial institution.¹²³ These provisions should override
8 the California Financial Information Privacy Act.¹²⁴

9 Given the broad exemptions already in the new law that cover identity theft, the
10 Commission does not believe there is a need to refer to individual identity theft
11 statutes. Such a reference could actually be counterproductive. A reference to a
12 specific identify theft statute might be read impliedly to exclude other identity
13 theft statutes not referred to.

14 The California identity theft disclosure statutes could also run afoul of Fair
15 Credit Reporting Act preemption. That Act includes provisions for release of
16 information by a financial institution for identity theft investigation.¹²⁵ The Act
17 specifically preempts state law governing this matter.¹²⁶ It is possible that the
18 California identity theft statutes are preempted in whole or part by federal law.
19 However, that determination is beyond the scope of this project.¹²⁷

122. The Areias Act also acknowledges the preemptive effect of the Fair Credit Reporting Act with respect to affiliate sharing. See Civ. Code § 1748.12(e)(3):

To the extent that the Fair Credit Reporting Act preempts the requirements of this section as to communication by a credit card issuer to a corporate subsidiary or affiliate, the credit card issuer may communicate information about a cardholder to a corporate subsidiary or affiliate to the extent and in the manner permitted under that act.

123. See, e.g., Pen. Code § 530.8 (unauthorized account); Fin. Code §§ 4002 (supervised financial organization), 22470 (finance lender of consumer loan); Civ. Code § 1748.95 (credit card issuer).

124. The new law exempts from its coverage, among other matters:

- Release of information to protect against or prevent actual or potential identity theft. Fin. Code § 4056(b)(3)(B).
- Release of information to comply with a properly authorized civil or criminal investigation. Fin. Code § 4056(b)(7).

125. Fair Credit Reporting Act § 609(e).

126. “No requirement or prohibition may be imposed under the laws of any State ... with respect to any subject matter regulated under ... section 609(e), relating to information available to victims under section 609(e).” Fair Credit Reporting Act § 625(b)(1)(G).

127. The Commission recommends further study of the matter. See “Conclusion,” *infra*.

1 ***Consumer Credit Reporting Agencies Act (Civ. Code 1785.1-1785.36)***

2 The transfer of information to and from a consumer credit reporting agency is
3 highly regulated under state law,¹²⁸ as it is under federal law.¹²⁹ The state
4 regulatory scheme should operate independently of, and be unaffected by, the
5 California Financial Information Privacy Act. The Commission recommends
6 addition of a provision stating explicitly that the new law supplements and does
7 not limit the application of the Consumer Credit Reporting Agencies Act.¹³⁰

8 ***Investigative Consumer Reporting Agencies Act (Civ. Code § 1786-1786.60)***

9 An investigative consumer reporting agency compiles information about
10 consumers for potential employment, insurance, leasing, licensure, and other
11 purposes. The transfer of information to and from an investigative consumer credit
12 reporting agency is subject to strict state and federal controls.

13 While it is not clear that an investigative consumer reporting agency is a
14 financial institution within the meaning of the California Financial Information
15 Privacy Act, the Commission believes such an interpretation is likely. The
16 regulatory scheme governing such entities¹³¹ should operate independently of, and
17 be unaffected by, the new law. The Commission recommends addition of a
18 provision stating explicitly that the new law supplements and does not limit the
19 application of the Investigative Consumer Reporting Agencies Act.¹³²

20 ***Fair Debt Collection Practices (Civ. Code §§ 1788-1788.33)***

21 The Rosenthal Fair Debt Collection Practices Act has as its purpose to prohibit a
22 debt collector from engaging in unfair or deceptive acts or practices in the
23 collection of a consumer debt and to require a debtor to act fairly in entering into
24 and honoring a debt. Among the practices prohibited by the Act is communication
25 of information about the debtor and debt with various persons.¹³³

26 The disclosure of personal information prohibited by this statute is specifically
27 tailored to the circumstances of debt collection. The statute should continue to
28 apply notwithstanding the general disclosure provisions of the California Financial
29 Information Privacy Act. The Commission recommends that the law make clear
30 that the debt collection provisions are not overridden by the new law.¹³⁴

128. See Consumer Credit Reporting Agencies Act, Title 1.6 (commencing with Section 1785.1) of Part 4 of Division 3 of the Civil Code.

129. Surprisingly, although the Fair Credit Reporting Act appears to preempt aspects of California law in many areas unrelated to credit reporting, it appears specifically to allow California law to stand on many core issues relating to credit reporting. See, e.g., Fair Credit Reporting Act § 625(b)(1)(F)(ii), (b)(3)(A).

130. See proposed Fin. Code § 4058.2(c), *infra*.

131. Investigative Consumer Reporting Agencies Act, Title 1.6A (commencing with Section 1786) of Part 4 of Division 3 of the Civil Code.

132. See proposed Fin. Code § 4058.2(d), *infra*.

133. Civ. Code § 1788.12.

134. See proposed Fin. Code § 4058.2(e).

1 ***Confidentiality of Social Security Numbers (Civ. Code §§ 1798.85-1798.86)***

2 Statutes restricting public posting or display of social security numbers appear to
3 operate in a different realm from the California Financial Information Privacy Act.
4 Under the social security number privacy statutes, a financial institution that has a
5 consumer's social security number is prohibited from intentionally communicating
6 or otherwise making the number available to the "general public."¹³⁵ It is not clear
7 whether the statutes are more protective of privacy than the California Financial
8 Information Privacy Act or less protective.¹³⁶ Given the uncertainty of
9 interpretation, the Commission recommends that it be made clear that the
10 California Financial Information Privacy Act does not affect the social security
11 number statutes.¹³⁷

12 ***Bookkeeping Services, Income Tax Returns, Video Cassette Sales and Rentals (Civ. Code §§***
13 ***1799-1799.3)***

14 Civil Code Sections 1799-1799.3 are grouped together under the Title heading
15 "Business Records." The statutes deal disparately with disclosure of information
16 derived by a bookkeeping service, by a person with access to income tax returns,
17 and by video sales and rental establishments. The one feature they have in
18 common is that each requires the affirmative consent of the person whose
19 information is at issue before that information may be disclosed to a third party.

20 These provisions intersect the California Financial Information Privacy Act in
21 different ways. The overlap with respect to booking service providers is complete,
22 since such a provider would be considered a financial institution.¹³⁸

23 The income tax return provisions involve a substantial overlap with the new
24 law's coverage.¹³⁹ The income tax return provisions apply to any person that has
25 obtained a copy of a consumer's income tax return.¹⁴⁰ Often that will be a
26 financial institution, but not necessarily. It may be a local merchant seeking
27 assurance of financial security before extending credit, or a landlord before
28 executing a lease.

29 The video cassette sale or rental provisions operate in a different arena
30 entirely.¹⁴¹ A merchant engaged in that business would not ordinarily be deemed a
31 financial institution within the meaning of the new law.

135. Civ. Code § 1798.85.

136. Cf. Sen. Bill 1822 (Figueroa) (2003-04 Regular Session), as introduced, imposing liability for damages resulting from sale of social security number, and exempting a sale that is part of a transaction regulated by state or federal law that restricts dissemination of personal identifying information.

137. See proposed Fin. Code § 4058.2(f).

138. See Civ. Code §§ 1799-1799.1.

139. Income tax returns are also protected from disclosure by other statutory provisions and the California Constitution. See, e.g., *Fortunato v. Superior Court*, 114 Cal. App. 4th 475, 481, 8 Cal. Rptr. 3d 82 (2003).

140. See Civ. Code § 1799.1a.

141. See Civ. Code § 1799.3.

1 Because of the broader scope of coverage of these provisions than the new law,
2 they should continue to operate independently of it. In addition, because of the
3 greater level of protection provided by the bookkeeping services statute, and the
4 sensitivity of information involved, that statute should continue in effect. The
5 Commission would make clear that the entire set of provisions is unaffected by the
6 California Financial Information Privacy Act.¹⁴²

7 It should be noted that the information sharing restrictions in these statutes
8 require the consumer's opt in. In the case of income tax return information, the
9 restriction applies specifically to affiliate sharing.¹⁴³ There is a prima facie case for
10 Fair Credit Reporting Act preemption of these provisions to the extent they seek to
11 regulate affiliate sharing. The extent of Fair Credit Reporting Act preemption of
12 these provisions, particularly as it relates to disclosure of video shop sales and
13 rental information, is beyond the scope of this study.¹⁴⁴

14 ***Abstract of Judgment (Code Civ. Proc. § 674)***

15 The statute governing the contents of an abstract of judgment requires a
16 significant amount of personal information, such as the name and last known
17 address of the judgment debtor, the social security number and driver's license of
18 the judgment debtor if known to the judgment creditor, and other names by which
19 the judgment debtor is also known.¹⁴⁵ The abstract may be recorded to establish a
20 judgment lien.¹⁴⁶

21 A number of potential conflicts between the statutes governing recordation of an
22 abstract of judgment and the California Financial Information Privacy Act could
23 be resolved by exemptions found in the new law:

- 24 • The Act protects only "nonpublic" personal information, and all information
25 required in the abstract of judgment might be publicly available from one or
26 another source.¹⁴⁷
- 27 • Disclosure is "necessary to effect, administer, or enforce" the transaction.¹⁴⁸
- 28 • Disclosure is authorized as a "securitization" of the transaction.¹⁴⁹
- 29 • Disclosure is "to comply with Federal, State, or local laws, rules, and other
30 applicable legal requirements."¹⁵⁰

142. See proposed Fin. Code § 4058.2(g).

143. Cf. Civ. Code § 1799.1a(c)(1)(A) ("affiliate" means entity that controls, is controlled by, or is under control with, another entity).

144. The Commission recommends further study of the matter. See "Conclusion," *infra*.

145. Code Civ. Proc. § 674.

146. See, e.g., Code Civ. Proc. § 697.310 et seq.

147. Cf. Fin. Code § 4052(a) ("nonpublic personal information" defined).

148. Fin. Code § 4052(h).

149. Fin. Code § 4056(b)(1).

150. Fin. Code § 4056(b)(7).

1 The Commission believes that the new law’s exemption for disclosure of
2 information “necessary to effect, administer, or enforce” a financial institution’s
3 rights against a consumer is adequate to allow recordation of the kinds of
4 information required by the abstract of judgment law.¹⁵¹ Further amendment of the
5 new law is unnecessary.¹⁵²

6 ***Subpoena Duces Tecum for Production of Personal Records (Code Civ. Proc. § 1985.3)***

7 A litigant may subpoena a financial institution for production of the financial
8 records of a consumer. Under Code of Civil Procedure Section 1985.3, the
9 subpoenaing party must serve on the consumer a copy of the subpoena and notice
10 to the consumer of the opportunity to protect the consumer’s privacy rights. The
11 consumer may move to quash or modify the subpoena or otherwise file a written
12 objection. Although the statute does not specify the grounds on which the
13 consumer’s personal information is entitled to protection from disclosure pursuant
14 to a subpoena duces tecum, case law makes clear that the constitutional privacy
15 right is at stake and a court must balance the consumer’s interest in privacy against
16 a demonstrably compelling need for discovery.¹⁵³

17 It is unclear whether the California Financial Information Privacy Act protects a
18 consumer’s personal information from discovery under Code of Civil Procedure
19 Section 1985.3. It is likewise unclear whether a consumer’s opt in to third party
20 sharing under the new law would constitute a waiver of privacy rights for purposes
21 of Code of Civil Procedure Section 1985.3.

22 The Commission does not believe a consumer’s exercise of privacy rights under
23 the new law should immunize the consumer’s financial records from discovery in
24 court proceedings. Nor should a consumer’s waiver of rights under the new law for
25 other purposes have the effect of a general waiver of privacy rights to the extent
26 that a private litigant may obtain the consumer’s personal information without
27 restraint.

28 The new law permits disclosure of nonpublic personal information to comply
29 with “subpoena or summons by Federal, State, or local authorities.”¹⁵⁴ This
30 provision is sufficiently specific with respect to a government subpoena.

151. See Fin. Code §§ 4056(b)(1) (exemption for disclosure necessary to effect, administer, or enforce rights of financial institution); 4052(h)(2) (“necessary to effect, administer, or enforce” includes disclosure that is required or is one of the lawful or appropriate methods to enforce the rights of the financial institution).

152. It is arguable that the current abstract of judgment statute requires more information than is reasonably necessary to identify the property of the judgment debtor for judgment lien purposes. And it is possible that another approach is called for to ensure the privacy of a judgment debtor’s personal information. But that is beyond the scope of this endeavor to integrate the new law with existing statutes. It should be noted that the Information Practices Act of 1977 specifically exempts an abstract of judgment from its coverage. Civ. Code § 1798.67.

153. See, e.g., *Lantz v. Superior Court*, 28 Cal. App. 4th 1839, 34 Cal. Rptr. 2d 358 (1994).

154. Fin. Code § 4056(b)(7).

1 Comparable protection of personal records from an undue invasion of the right to
2 privacy by a private litigation subpoena is also necessary.¹⁵⁵

3 ***California Right to Financial Privacy Act (Gov't Code §§ 7460-7493)***

4 The California Right to Financial Privacy Act was enacted in 1976. Its purpose
5 is to “clarify and protect the confidential relationship between financial institutions
6 and their customers and to balance a citizen’s right of privacy with the
7 governmental interest in obtaining information for specific purposes and by
8 specified procedures.”¹⁵⁶

9 The statute prohibits a financial institution from disclosing a customer’s
10 financial records to a governmental entity or officer in connection with a civil or
11 criminal investigation, except (1) with the customer’s consent or (2) pursuant to an
12 administrative subpoena or summons, search warrant, or judicial subpoena that
13 meets specified standards.¹⁵⁷ These requirements are not waivable, and they
14 override all other statutes except those that make specific reference to them.¹⁵⁸

15 The statute does not prohibit a financial institution from disclosing financial
16 records of a customer incidental to a transaction in the normal course of business if
17 the financial institution has no reasonable cause to believe that the information will
18 be used in connection with an investigation of the customer.¹⁵⁹

19 Unlike the California Financial Information Privacy Act, this statute affects only
20 one segment of the financial institution spectrum — banks, savings associations,
21 trust companies, industrial loan companies, and credit unions.¹⁶⁰ It dovetails with
22 the new law’s exemption for compliance with a “properly authorized” civil,
23 criminal, or regulatory investigation or subpoena or summons by federal, state, or
24 local authorities.¹⁶¹

25 The Commission believes no statutory adjustment is necessary to allow both the
26 California Financial Information Privacy Act and the special requirements of the
27 California Right to Financial Privacy Act to coexist. There is perhaps some
28 confusion in the similarity of their short titles. A cross reference in the new law to
29 the special statute would be informative.¹⁶²

155. See proposed amendment to Code Civ. Proc. § 1985.4 (subpoena for production of personal records), *infra*.

156. Gov’t Code § 7461(c).

157. Gov’t Code § 7470.

158. Gov’t Code §§ 7490-7491.

159. Gov’t Code § 7471.

160. Gov’t Code § 7465(a).

161. Fin. Code § 4056(b)(7).

162. See proposed Fin. Code § 4058.2(h).

1 ***Insurance Information and Privacy Protection Act (Ins. Code §§ 791-791.27)***

2 The Insurance Information and Privacy Protection Act was enacted in 1980 for
3 the purpose of establishing standards for the collection, use, and disclosure of
4 information gathered in connection with insurance transactions.¹⁶³ The disclosure
5 limitations are extensive and detailed.¹⁶⁴

6 In general, the Act requires an opt in for information sharing.¹⁶⁵ Lesser standards
7 apply for specified purposes enumerated in the statute. Those provisions are either
8 consistent with the new law or unique to the insurance context.¹⁶⁶ The remedy for
9 violation of the Act is actual damages sustained as a result of the violation, plus
10 costs and reasonable attorney's fees to the prevailing party. There is a two year
11 limitation period from the date the violation was, or could have been, discovered.
12 No other remedies are allowed.¹⁶⁷

13 The Insurance Commissioner has made an effort to reconcile this statute with the
14 Gramm-Leach-Bliley Act in regulations promulgated in 2002.¹⁶⁸ The regulations
15 focus on the privacy notice and information security procedures. The basic
16 disclosure regulation does not attempt any significant reconciliation.¹⁶⁹

17 The Insurance Information and Privacy Protection Act is supplemented by
18 numerous statutes in the Insurance Code imposing confidentiality requirements on
19 insurers, interinsurance exchanges, ratings organizations, and others. Under the
20 California Financial Information Privacy Act an insurer may combine the opt-out
21 form with the form required pursuant to the Insurance Information and Privacy
22 Protection Act.¹⁷⁰

23 The Commission proposes no further revisions in this area. The new law already
24 includes integrative provisions for insurance regulations. Unlike the banking and
25 securities industries where federal agencies are the primary regulatory authorities,
26 in the insurance industry the California Insurance Commissioner is the functional
27 regulator. The Insurance Commissioner is in a position to promulgate any
28 necessary regulations or propose any necessary conforming legislation.

163. See Ins. Code §§ 791-791.27.

164. See Ins. Code § 791.13.

165. Ins. Code § 791.13(a).

166. Particularly noteworthy is Section 791.13(k), which provides an opt out scheme for third party information sharing for marketing purposes.

167. Sections 791.20-791.21.

168. See 10 CA Code Regs. § 2689.1 et seq. Under the Gramm-Leach-Bliley Act, the state insurance commissioner, and not a federal authority, is the functional regulator.

169. "Nonpublic personal information shall not be disclosed in a manner not permitted by California law or these regulations." 10 CA Code Regs. § 2689.3.

170. See Fin. Code § 4058.7.

1 ***Accounting of Guardian or Conservator (Prob. Code § 2620)***

2 A guardian or conservator of property would qualify as a financial institution
3 within the meaning of the California Financial Information Privacy Act.¹⁷¹ These
4 fiduciaries must file periodic accountings with the superior court. The filings are a
5 public record. The Probate Code seeks to protect the confidentiality of these public
6 records to some extent.¹⁷²

7 A number of the new law's exceptions could come into play with respect to this
8 filing.¹⁷³ The fiduciary should be able to make the statutorily required filing
9 without obtaining the ward's or conservatee's opt in. The Commission does not
10 believe any statutory adjustment is required.

11 ***Financial Institution Match System (Rev. & Tax. Code § 19271.6)***

12 The Financial Institution Match System is a method by which the Franchise Tax
13 Board issues orders to financial institutions to withhold amounts due from
14 accounts of past due child support obligors. The system involves transmission by a
15 financial institution to the Franchise Tax Board of the name, record address, social
16 security number, and other identifying information concerning an account holder
17 with the financial institution. A financial institution is immunized from liability for
18 furnishing the required information to the Franchise Tax Board.¹⁷⁴

19 The statute makes clear that the California Right to Financial Privacy Act (which
20 restrains a financial institution from transmitting customer information to a
21 governmental agency in connection with a civil or criminal investigation of the
22 customer) does not preclude a transfer of information pursuant to the child support
23 match system. The statute should be amended to include a parallel provision to the
24 effect that enactment of the California Financial Information Privacy Act does not
25 affect the match system.¹⁷⁵

26 **Privacy Statutes Applicable to Public Entities**

27 A number of the major California privacy statutes protect citizens from
28 disclosure of personal information in the hands of a public entity. The key
29 California statutes are the Public Records Act (making records in the possession of
30 a public entity open to inspection, subject to some privacy limitations) and the

171. There may be a question whether the new law is intended to cover an individual, as opposed to corporate, fiduciary, due to the statute's use of the term financial "institution." This does not appear to be a serious concern — the new law states expressly its intent to track Gramm-Leach-Bliley Act definitions, and the Gramm-Leach-Bliley Act makes clear its coverage extends to individuals as well as artificial persons. See Fin. Code § 4051.5(b)(5) (legislative findings); 16 CFR 313.3(k) ("financial institution" defined).

172. Prob. Code § 2620(d).

173. See, e.g., Fin. Code §§ 4052(h) ("necessary to effect, administer, or enforce" defined), 4056(b)(3) (protect against or prevent actual or potential fraud, etc.), 4056(b)(7) (compliance with state law).

174. Rev. & Tax. Code § 19271.6(f).

175. See proposed amendment to Rev. & Tax. Code § 19271.6(b). This would supplement the new law's general exception for compliance with state laws. Fin. Code § 4056(b)(7).

1 Information Practices Act of 1977 (limiting state agency collection and
2 dissemination of personal information). There are other more narrowly crafted
3 statutes affecting disclosure of information by public entities that are of some
4 relevance for present purposes.

5 The California Financial Information Privacy Act regulates disclosure of
6 nonpublic personal information by a “financial institution.” It appears the new law
7 could conflict with laws that regulate disclosure of personal information by a
8 public entity.

9 The definition of a financial institution is broad under the new law¹⁷⁶ — any
10 institution the business of which is engaging in financial activities as described in
11 the Bank Holding Company Act.¹⁷⁷ While most public entities would not qualify
12 as a financial institution under this definition, a number are significantly engaged
13 in financial activities to the extent they could readily fall within the terms of the
14 definition.¹⁷⁸

15 The new law limits disclosure of “nonpublic” personal information.¹⁷⁹ It is
16 arguable that information in the possession of a public entity is necessarily
17 “public” information.¹⁸⁰

18 ***California Public Records Act (Gov’t Code §§ 6250-6276.48)***

19 The California Public Records Act is the key statute regulating the extent to
20 which information in the hands of a state or local public entity in California may
21 be disclosed. The statute is liberal in providing public access to information in the
22 hands of a public entity. In enacting the statute, the Legislature, “mindful of the
23 right of individuals to privacy, finds and declares that access to information
24 concerning the conduct of the people’s business is a fundamental and necessary
25 right of every person in this state.”¹⁸¹ To this end the law requires that each state
26 or local agency must make public records available on request, except with respect
27 to a public record exempt from disclosure by an express provision.¹⁸²

176. See Fin. Code § 4052(c).

177. See 12 U.S.C. Section 1843(k).

178. For example, the Franchise Tax Board, State Controller, State Lottery Commission, California Earthquake Authority, and various student loan and student aid entities are all significantly engaged in financial activities and collect personal information relating to California consumers.

The new law states expressly its intent to track the Gramm-Leach-Bliley Act definitions. See Fin. Code § 4051.5(b)(5) (legislative findings). The Federal Trade Commission has given as an example of a financial institution for purposes of the Gramm-Leach-Bliley Act, “Government entities that provide financial products such as student loans or mortgages.” Federal Trade Commission, *The Gramm-Leach-Bliley Act: Privacy of Consumer Financial Information* (June 18, 2001).

179. Fin. Code § 4052(a) (“nonpublic personal information” defined).

180. Under the new law’s definition, publicly available information is that which a financial institution has a reasonable basis to believe is lawfully made available to the general public from various sources, including government records.

181. Gov’t Code § 6250.

182. Gov’t Code § 6253(b).

1 The Public Records Act includes a number of significant exceptions that have
2 relevance for the California Financial Information Privacy Act, such as:

- 3 • Personnel, medical, or similar files, the disclosure of which would constitute an
4 unwarranted invasion of personal privacy.¹⁸³
- 5 • Information contained in an application filed with a state agency responsible for
6 regulation or supervision of the issuance of securities or of financial
7 institutions.¹⁸⁴
- 8 • Information required from a taxpayer in connection with collection of local taxes
9 that is received in confidence and the disclosure of which to other persons
10 would result in unfair competitive disadvantage to the person supplying the
11 information.¹⁸⁵
- 12 • Records the disclosure of which is exempted or prohibited pursuant to federal or
13 state law.¹⁸⁶
- 14 • Where the public interest served by not disclosing the record clearly outweighs
15 the public interest served by disclosure of the record.¹⁸⁷

16 ***Information Practices Act of 1977 (Civ. Code §§ 1798-1798.78)***

17 The Information Practices Act of 1977 limits the maintenance and dissemination
18 of personal information by state government in order to protect the privacy of
19 individuals. Its interaction with the Public Records Act is complex and defies
20 ready explanation.¹⁸⁸

21 A significant feature of the Information Practices Act is its similarity in
22 operation to the California Financial Information Privacy Act — it would preclude
23 a state agency from disclosing personal information in its possession without the
24 consent of the person, subject to various exceptions.¹⁸⁹ The Act contains numerous
25 exceptions including, in addition to the Public Records Act, mandates of state and
26 federal laws, law enforcement and regulatory requirements, and judicial and
27 administrative discovery practice. An individual's name and address may not be
28 distributed for commercial purposes, sold, or rented by an agency unless that
29 action is specifically authorized by law.¹⁹⁰

30 A state agency may not distribute or sell any electronically collected personal
31 information about an individual who communicates with the agency electronically

183. Gov't Code § 6254(c).

184. Gov't Code § 6254(d)(1).

185. Gov't Code § 6254(i).

186. Gov't Code § 6254(k).

187. Gov't Code § 6255(b).

188. See, e.g., Civ. Code §§ 1798.24(g) (no disclosure of personal information subject to various exceptions, including pursuant to Public Records Act), 1798.70 (statute supersedes Public Records Act exemptions), 1798.75 (statute does not supersede Public Records Act except as to certain provisions).

189. Civ. Code § 1798.24.

190. Civ. Code § 1798.60.

1 without prior written permission from the individual, except as authorized by the
2 Information Practices Act of 1977.¹⁹¹

3 ***Other State Agency Confidentiality Requirements***

4 State law is peppered with special statutes that protect the confidentiality of
5 consumer information collected by a governmental agency. For example,

- 6 • The Secretary of State maintains a registry of distinguished women and
7 minorities available to serve on corporate boards of directors. The directory
8 includes extensive personal information on each registrant. The governing
9 statute includes strict controls on disclosure of information by the Secretary
10 of State for appropriate purposes.¹⁹²
- 11 • The county tax assessor is subject to strict controls on public disclosure of
12 information in the assessor's possession relating to property ownership,
13 homeowner's exemptions, assessments, etc. See, e.g., Rev. & Tax. Code §
14 408. A private contractor who does appraisal work for the county assessor is
15 subject to the same constraints on confidentiality of assessment information
16 and records as the assessor.¹⁹³
- 17 • Similar confidentiality controls apply to the State Board of Equalization tax
18 assessment information¹⁹⁴ and to sales and use tax return information.¹⁹⁵

19 ***Exemption for State Agency***

20 The statutes governing disclosure of personal information by a state agency are
21 extensive and appear to be at least as protective of privacy rights as the California
22 Financial Information Privacy Act. Although it is not certain that the new law will
23 be construed to cover disclosure of financial information by a state agency, there is
24 a reasonable likelihood that it will be.

25 The Commission recommends that the matter be settled by adding to the new
26 law a provision exempting the state from its application.¹⁹⁶

CONCLUSION

27 The Legislature has directed the Law Revision Commission to study, report on,
28 and prepare recommended legislation concerning the protection of personal
29 information relating to or arising out of financial transactions. The Commission
30 believes that the enactment of the California Financial Information Privacy Act
31 fulfills the major objectives of the Legislature's charge. It provides consumers
32 with notice and an opportunity to protect their personal information, it seeks to

191. Gov't Code § 11015.5.

192. See Corp. Code § 318.

193. Rev. & Tax. Code § 674.

194. Rev. & Tax. Code § 833.

195. Rev. & Tax. Code § 7056.

196. See proposed Fin. Code § 4058.1(b).

1 provide a level playing field for financial institution competition, it is compatible
2 with and seeks to avoid preemption by the Gramm-Leach-Bliley Act and the Fair
3 Credit Reporting Act to the extent practical, and it provides civil penalties for its
4 violation. It does not satisfy all aspects of the legislative directive, but to a great
5 extent that appears to be the result of compromises necessary to obtain its
6 enactment.

7 While there are clarifications and improvements that could be made, the
8 Commission does not at this time recommend revision of the new law. Experience
9 under it will demonstrate any real problems that need to be addressed.

10 The most significant threat to the viability of the new law is the potential for
11 federal preemption of some or all of its provisions. That could occur as a result of
12 congressional action to preempt the field, such as the Fair Credit Reporting Act
13 preemption, or by interpretation of an existing regulatory statute such as the
14 National Bank Act.

15 There is little the state can do to affect federal preemption of the California
16 statute, since that is controlled by federal rather than state law. If federal
17 preemption occurs, the new law should be revised so that it is not in conflict with
18 federal law. However, as of the date of issuance of this report, the extent of federal
19 preemption remains unclear.

20 The Commission believes that Gramm-Leach-Bliley Act preemption is probably
21 minimal, and no significant adjustment to the California statute is necessary. The
22 Commission believes that Fair Credit Reporting Act preemption is likely to be
23 more substantial, significantly impacting the affiliate sharing provisions of the
24 California statute. However, because of the breadth and ambiguity of the Fair
25 Credit Reporting Act's preemption clause, this interpretation is subject to a high
26 degree of uncertainty. The Commission also believes that there is a potential for
27 significant preemptive effect from the National Bank Act and other federal
28 functional regulatory regimes. That, too, is unclear at present.

29 The Commission believes that the new law should not be adjusted for federal
30 preemption until the full scope of preemption is clear. At that time, the Legislature
31 should review the consequences of federal preemption and make a determination
32 whether further changes to the California statute are required in order to maintain a
33 level playing field. This approach is not wholly satisfactory, since in the interim
34 the financial services industry will be uncertain whether it must comply with
35 suspect provisions of the California statute.¹⁹⁷ However, the Commission does not
36 recommend adjustment for possible federal preemption at this time.

37 The Commission does recommend clarification of the interrelation of the
38 California Financial Information Privacy Act with existing state laws affecting
39 financial privacy. It should be clear whether the new law is intended to override

197. The practical options available to a financial institution will be either to challenge the new law in court and get a definitive ruling on preemption, or to comply with the new law even though perhaps not required.

1 those laws, or whether those laws are intended to remain in effect. Both financial
2 institutions and consumers should know what their rights and duties are in case of
3 a conflict; it should not be necessary to resort to litigation to resolve the matter.

4 The Commission in this recommendation proposes a number of clarifying
5 revisions. However, due to the broad scope of the new law, the extensive body of
6 existing statutes, and limitations on the Commission's resources, it is not possible
7 to identify and address more than a fraction of the potential conflicts. The
8 Commission has limited this recommendation to the most obvious matters that
9 have come to its attention.

10 The Commission seeks public comment on the proposed harmonization of
11 conflicting statutes. Nearly every statutory conflict is the result of variant privacy
12 standards between the new law and a special statute relating to privacy in a
13 particular sector of the financial industry. **The Commission particularly solicits
14 comment on the proposed general statutory presumption in favor of greater privacy
15 protection.**

16 The deadline for this report is January 1, 2005. The Commission's authority to
17 study and report on this subject terminates at that time. This report identifies a
18 number of tasks that need to be done after that date:

- 19 • The implementation and operation of the new law should be monitored, and
20 any necessary clarifying or corrective adjustments made.
- 21 • The preemptive effect of federal laws should be monitored, and the new law
22 and other affected state statutes adjusted for conformity.¹⁹⁸
- 23 • The body of California statutes should be reviewed for conflicts with the
24 new law and conforming revisions made.¹⁹⁹

25 The Commission recommends that an appropriate state agency be identified and
26 charged with responsibility to carry out these tasks. The agency should have
27 familiarity with the law of financial privacy, should not be viewed as biased
28 against either the financial services industry or the consumer movement, and
29 should have the resources necessary to do the job. There should be no deadline for
30 these tasks due to the uncertainty of timing on the federal issues.

31 The Commission believes that either the Office of the Attorney General or the
32 Office of Privacy Protection would be appropriate state agencies to complete the
33 work in this area. The Commission solicits comment on the propriety of either
34 entity for the task.

35 The Commission also believes the Law Revision Commission itself would be an
36 appropriate agency for the job, if adequate resources were provided. The

198. In this connection, the Commission notes that there are many California statutes that may be subject to Fair Credit Reporting Act preemption, particularly with respect to such matters as credit reporting and identity theft. The Commission has not attempted to analyze and propose conforming revisions to those statutes, primarily because that lies outside the scope of this inquiry. Some statutory cleanup ultimately will need to be done.

199. The Commission in this report addresses some conflicts directly. See "Proposed Legislation," *infra*.

1 Commission has suffered a major funding and resource reduction over the past
2 several years, and a simultaneous increase in workload, that have hindered the
3 Commission's ability to take on additional projects such as this.²⁰⁰ The
4 Legislature's assignment of this project was made contingent on provision of
5 adequate funding for it in the state budget.²⁰¹ The Commission recommends that it
6 be authorized to study and propose resolution of conflicting state and federal
7 statutes that affect financial privacy, contingent on an authorized increase of one
8 staff position, supported by a budget appropriation.²⁰²

200. See *2003-2004 Annual Report*, 33 Cal. L. Revision Comm'n Reports 569, 595-96 (2003).

201. 2002 Cal. Stat. res. ch. 167. Funding was provided for the first year of this two-year project, but not the second. The Commission completed the project nonetheless, diverting resources from other legislative assignments.

202. See the proposed uncodified statute, "Proposed Legislation," *infra*.

PROPOSED LEGISLATION

1 **Civ. Code § 1748.12 (repealed). Disclosure of marketing information**

2 1748.12. (a) For purposes of this section:

3 (1) “Cardholder” means any consumer to whom a credit card is issued, provided
4 that, when more than one credit card has been issued for the same account, all
5 persons holding those credit cards may be treated as a single cardholder.

6 (2) “Credit card” means any card, plate, coupon book, or other single credit
7 device existing for the purpose of being used from time to time upon presentation
8 to obtain money, property, labor, or services on credit. “Credit card” does not
9 mean any of the following:

10 (A) Any single credit device used to obtain telephone property, labor, or services
11 in any transaction under public utility tariffs.

12 (B) Any device that may be used to obtain credit pursuant to an electronic fund
13 transfer but only if the credit is obtained under an agreement between a consumer
14 and a financial institution to extend credit when the consumer’s asset account is
15 overdrawn or to maintain a specified minimum balance in the consumer’s asset
16 account.

17 (C) Any key or card key used at an automated dispensing outlet to obtain or
18 purchase petroleum products, as defined in subdivision (c) of Section 13401 of the
19 Business and Professions Code, which will be used primarily for business rather
20 than personal or family purposes.

21 (3) “Marketing information” means the categorization of cardholders compiled
22 by a credit card issuer, based on a cardholder’s shopping patterns, spending
23 history, or behavioral characteristics derived from account activity which is
24 provided to a marketer of goods or services or a subsidiary or affiliate organization
25 of the company that collects the information for consideration. “Marketing
26 information” does not include aggregate data that does not identify a cardholder
27 based on the cardholder’s shopping patterns, spending history, or behavioral
28 characteristics derived from account activity or any communications to any person
29 in connection with any transfer, processing, billing, collection, chargeback, fraud
30 prevention, credit card recovery, or acquisition of or for credit card accounts.

31 (b) If the credit card issuer discloses marketing information concerning a
32 cardholder to any person, the credit card issuer shall provide a written notice to the
33 cardholder that clearly and conspicuously describes the cardholder’s right to
34 prohibit the disclosure of marketing information concerning the cardholder which
35 discloses the cardholder’s identity. The notice shall be in 10-point type and shall
36 advise the cardholder of his or her ability to respond either by completing a
37 preprinted form or a toll-free telephone number that the cardholder may call to
38 exercise this right.

39 (c) The requirements of subdivision (b) shall be satisfied by furnishing the notice
40 to the cardholder:

1 ~~(1) At least 60 days prior to the initial disclosure of marketing information~~
2 ~~concerning the cardholder by the credit card issuer.~~

3 ~~(2) For all new credit cards issued on or after April 1, 2002, on the form~~
4 ~~containing the new credit card when the credit card is delivered to the cardholder.~~

5 ~~(3) At least once per calendar year, to every cardholder entitled to receive an~~
6 ~~annual statement of billings rights pursuant to 12 C.F.R. 226.9 (Regulation Z). The~~
7 ~~notice required by this paragraph may be included on or with any periodic~~
8 ~~statement or with the delivery of the renewal card.~~

9 ~~(d)(1) The cardholder's election to prohibit disclosure of marketing information~~
10 ~~shall be effective only with respect to marketing information that is disclosed to~~
11 ~~any party beginning 30 days after the credit card issuer has received, at the~~
12 ~~designated address on the form containing the new credit card or on the preprinted~~
13 ~~form, or by telephone, the cardholder's election to prohibit disclosure. This does~~
14 ~~not apply to the disclosure of marketing information prior to the cardholder's~~
15 ~~notification to the credit card issuer of the cardholder's election.~~

16 ~~(2) An election to prohibit disclosure of marketing information shall terminate~~
17 ~~upon receipt by the credit card issuer of notice from the cardholder that the~~
18 ~~cardholder's election to prohibit disclosure is no longer effective.~~

19 ~~(e) The requirements of this section do not apply to any of the following~~
20 ~~communications of marketing information by a credit card issuer:~~

21 ~~(1) Communications to any party to, or merchant specified in, the credit card~~
22 ~~agreement, or to any person whose name appears on the credit card or on whose~~
23 ~~behalf the credit card is issued.~~

24 ~~(2) Communications to consumer credit reporting agencies, as defined in~~
25 ~~subdivision (d) of Section 1785.3.~~

26 ~~(3) To the extent that the Fair Credit Reporting Act preempts the requirements of~~
27 ~~this section as to communication by a credit card issuer to a corporate subsidiary~~
28 ~~or affiliate, the credit card issuer may communicate information about a cardholder~~
29 ~~to a corporate subsidiary or affiliate to the extent and in the manner permitted~~
30 ~~under that act.~~

31 ~~(4) Communications to a third party when the third party is responsible for~~
32 ~~conveying information from the card issuer to any of its cardholders.~~

33 ~~(f) If the laws of the United States require disclosure to cardholders regarding~~
34 ~~the use of personal information, compliance with the federal requirements shall be~~
35 ~~deemed to be compliance with this section.~~

36 ~~(g) This section shall become operative on April 1, 2002.~~

37 **Comment.** Former Section 1748.12 is superseded by the California Financial Information
38 Privacy Act. See, e.g., Fin. Code §§ 4052(c) ("financial institution" defined), 4050(a) ("nonpublic
39 personal information" defined), 4053 (consent to disclosure), 4052.5 (limitation on disclosure to
40 nonaffiliated third party).

1 **Code Civ. Proc. § 1985.4 (amended). Subpoena for production of personal records**

2 1985.4. The procedures set forth in Section 1985.3 are applicable to a subpoena
3 duces tecum for records containing :

4 (a) Containing “personal information,” as defined in Section 1798.3 of the Civil
5 Code which are otherwise exempt from public disclosure under Section 6254 of
6 the Government Code which are maintained by a state or local agency as defined
7 in Section 6252 of the Government Code. For the purposes of this section
8 application of Section 1985.3 to this subdivision, “witness” means a state or local
9 agency as defined in Section 6252 of the Government Code and “consumer”
10 means any employee of any state or local agency as defined in Section 6252 of the
11 Government Code, or any other natural person. Nothing in this section subdivision
12 shall pertain to personnel records as defined in Section 832.8 of the Penal Code.

13 (b) Containing nonpublic personal information otherwise protected from
14 disclosure under the California Financial Information Privacy Act, Division 1.2
15 (commencing with Section 4050) of the Financial Code. A consumer’s exercise or
16 nonexercise of rights under the California Financial Information Privacy Act does
17 not affect the grounds for a motion to quash, modify, or condition a subpoena
18 duces tecum, or for a written objection to production of personal records, under
19 Section 1985.3 as an undue invasion of the right to privacy.

20 **Comment.** Section 1985.4 is amended to make clear that the procedures of Section 1985.3 are
21 applicable to a subpoena duces tecum for financial information that would otherwise be protected
22 from disclosure under the California Financial Information Privacy Act, Division 1.2
23 (commencing with Section 4050) of the Financial Code. See also Fin. Code § 4056(b)(7)
24 (consumer may not preclude disclosure of nonpublic personal information pursuant to a subpoena
25 by federal, state, or local authorities). Moreover, a consumer’s actions under that Act should not
26 be construed as a waiver of the consumer’s privacy rights granted under California’s discovery
27 statutes. See, e.g., Section 1987.1 (protective orders, including protection against unreasonable
28 violation of privacy rights).

29 **Fin. Code § 4058.1 (added). Exemption of financial institutions covered by other privacy**
30 **laws**

31 4058.1. This division does not apply to any of the following financial
32 institutions:

33 (a) A provider of health care, health care service plan, or contractor, within the
34 meaning of the Confidentiality of Medical Information Act, Part 2.6 (commencing
35 with Section 56) of Division 1 of the Civil Code, with respect to medical
36 information covered by that act.

37 (b) An agency of the state. As used in this subdivision, “agency of the state”
38 includes an officer, employee, or other agent of the state acting in that capacity.

39 **Comment.** The financial institutions identified in Section 4058.1 are exempted from coverage
40 of this division due to the more specific privacy provisions applicable to them under other
41 statutes. Cf. Section 4052(c) (“financial institution” defined).

42 Even though the definition of “financial institution” under Section 4052(c) is potentially broad
43 enough to include a state agency substantially involved in financial activities, subdivision (b)
44 makes clear that such an agency is exempted from coverage of this division. Specific limitations
45 on disclosure of information by a state agency may be found in other statutes, including the

1 Public Records Act (Gov't Code § 6250 et seq.), the Information Practices Act of 1977 (Civ.
2 Code § 1798 et seq.), and statutes governing electronically collected personal information (Gov't
3 Code § 11015.5).

4 **Fin Code § 4058.2 (added). Effect on other statutes**

5 4058.2. This division supplements and does not limit the application of any of
6 the following provisions:

7 (a) A statute protecting the confidentiality of records or other information
8 concerning a client of the practitioner of a licensed or otherwise regulated
9 profession or vocation.

10 (b) A statute imposing a criminal penalty for disclosure of records or other
11 information concerning a consumer without the consent of the consumer.

12 (c) The Consumer Credit Reporting Agencies Act, Title 1.6 (commencing with
13 Section 1785.1) of Part 4 of Division 3 of the Civil Code.

14 (d) The Investigative Consumer Reporting Agencies Act, Title 1.6A
15 (commencing with Section 1786) of Part 4 of Division 3 of the Civil Code.

16 (e) The Rosenthal Fair Debt Collection Practices Act, Title 1.6C (commencing
17 with Section 1788) of Part 4 of Division 3 of the Civil Code.

18 (f) Title 1.81.1 (commencing with Section 1798.85) of Part 4 of Division 3 of
19 the Civil Code, relating to confidentiality of social security numbers.

20 (g) Title 1.82 (commencing with Section 1799) of Part 4 of Division 3 of the
21 Civil Code, relating to confidentiality of business records.

22 (h) The California Right to Financial Privacy Act, Chapter 20 (commencing with
23 Section 7460) of Division 7 of Title 1 of the Government Code.

24 **Comment.** Section 4058.2 lists major privacy laws whose operation is not affected by this
25 division. The omission of a law from this section should not be read to imply that this division is
26 intended to supersede that law. The listing in this section is necessarily incomplete, and is
27 intended to provide guidance to the extent practicable. Whether a privacy law not listed in this
28 section is superseded by this division is determined by standard principles of statutory
29 construction. See also Section 4058.3 (conflicting statutes).

30 For example, a financial institution may include in a recorded abstract of judgment pursuant to
31 Code of Civil Procedure Section 674 nonpublic personal information that would otherwise be
32 protected from disclosure by this division. See Section 4056(b)(1) (financial institution may
33 release financial information necessary to effect, administer, or enforce transaction, service, or
34 account).

35 Likewise, a financial institution must comply with provisions of identity theft statutes relating
36 to disclosure of information to victims and to law enforcement authorities to the extent not
37 preempted by federal law. See, e.g., Pen. Code § 530.8; Fin. Code § 4002 (identity theft). See also
38 Section 4056 (transactional exemptions).

39 A guardian or conservator may include in court filings required financial information relating to
40 a ward or conservatee. See Section 4056(b)(7) (financial institution may release financial
41 information necessary to comply with state law). In that case, other privacy protections may
42 apply. See, e.g., Prob. Code § 2620(d) (confidentiality of financial information in court filing).

43 Subdivision (a) makes clear that individual confidentiality statutes applicable to professionals
44 neither supersede nor are superseded by this division. However, this division does exempt from
45 its application a professional who is prohibited by rules of professional ethics and applicable law
46 from voluntarily disclosing confidential client information without the consent of the client). See
47 Section 4052(c) ("financial institution" defined).

1 Subdivision (b) makes clear that this division does not supersede a statute making it a crime to
2 disclose nonpublic personal information. See, e.g., Bus. & Prof. Code § 17530.5, Rev. & Tax.
3 Code § 7056.6 (disclosure of tax return information); cf. Rev. & Tax. Code § 7056.5 (Taxpayer
4 Browsing Protection Act).

5 **Fin. Code § 4058.3 (added). Conflicting statutes**

6 4058.3. (a) If this division conflicts with another statute that limits or prohibits
7 disclosure by a financial institution of nonpublic personal information of a
8 consumer, public policy generally favors application of the statute that provides
9 greater protection from disclosure of the consumer's nonpublic personal
10 information.

11 (b) This section applies only to a statute enacted before enactment of this
12 division.

13 **Comment.** Subdivision (a) of Section 4058.3 expresses the general legislative intent to favor
14 privacy of consumer nonpublic personal information in the event of conflicting statutes relating to
15 disclosure of that information by a financial institution. Section 4058.3 does not apply to the
16 extent a statute specifically addresses the conflict. See, e.g., Fin. Code § 4058.2 (effect on other
17 statutes), Code Civ. Proc. § 1985.4 (subpoena for production of personal records), Rev. & Tax.
18 Code § 19271.6 (financial institution match system); see also Section 1056(b)(5), (7) (release of
19 nonpublic personal information to extent necessary to comply with requirements of other
20 statutes).

21 Subdivision (b) limits application of this section to preexisting statutes. A statute enacted after
22 enactment of this division is presumed to have been enacted with knowledge of the requirements
23 of this division.

24 The policy stated in this section is not absolute, but expresses a general constructional
25 preference. Other public policies may prevail with respect to a particular body of law. For
26 example, the less protective statute may be part of a comprehensive scheme that provides
27 consistent rules throughout an industry, and injection of the stronger financial privacy
28 requirements of this division could be unduly disruptive.

29  **Note.** The Commission particularly solicits comment on the proposed general statutory
30 presumption in favor of greater privacy protection.

31 **Rev. & Tax. Code § 19271.6 (amended). Financial institution match system**

32 19271.6. ...

33 (b) The Financial Institution Match System shall not be subject to any limitation
34 set forth in the following statutes:

35 (1) The California Right to Financial Privacy Act, Chapter 20 (commencing with
36 Section 7460 of Division 7 of Title 1 of the Government Code. However, any use

37 (2) The California Financial Privacy Act, Division 1.2 (commencing with
38 Section 4050) of the Financial Code.

39 Use of the information provided pursuant to this section for any purpose other
40 than the enforcement and collection of a child support delinquency, as set forth in
41 Section 19271, shall be a violation of Section 19542.

42 ...

43 **Comment.** Section 19271.6(b) is amended to make clear that its operation is not affected by
44 enactment of the California Financial Information Privacy Act. See also Fin. Code § 4056(b)(7)
45 (financial institution may release nonpublic personal information to comply with state law).

1 **Uncodified (added). Continuing study and recommendations**

2 (a) The California Law Revision Commission shall study the law governing
3 sharing and disclosure of a consumer's nonpublic personal information by a
4 financial institution and shall from time to time make recommendations to the
5 Governor and Legislature for any revisions of California law necessary for any of
6 the following purposes:

7 (1) The proper implementation and operation of the California Financial
8 Information Privacy Act, Division 1.2 (commencing with Section 4050) of the
9 Financial Code.

10 (2) To adjust California statutes to the extent necessary to recognize any federal
11 preemption, and any further revisions necessary to balance the rights and interests
12 of interested persons adversely affected by federal preemption.

13 (3) To coordinate California statutes with each other.

14 (b) This section applies only to the extent and so long as the California Law
15 Revision Commission is provided funding and staffing adequate to accomplish the
16 purposes of this section.

17 (c) The appropriation for the California Law Revision Commission in the 2005-
18 2006 Budget Act is augmented in the amount of \$80,000 for the purpose of
19 implementing this section, and the number of positions authorized for the
20 California Law Revision Commission in the 2005-2006 Budget Act is increased
21 by one for the purpose of implementation of this section. It is the intent of the
22 Legislature that this augmentation and increase be continuing.

23 ☞ **Note.** The Commission solicits comment on whether the Office of Privacy Protection or the
24 Office of Attorney General would be preferable placements for this assignment.